

Responses for bidders queries in relation to Tender Specification No: **TN/28/CM/TSPL/2018-19** for SUPPLY OF 300+/-20% KT IMPORTED/DOMESTIC NON - COKING COAL ON FOR DELIVERED BASIS

Date: 19-12-2018

Volume	Clause /Clause definition	Tender Term	Queries	Responses
VOLUME -I	6. EARNEST MONEY DEPOSIT	The bidders are required to deposit the Earnest Money of INR 50,00,000/- (Indian Rupees FIFTY Lakhs only) through Bank Guarantee (as per Annexure-D) of equivalent amount.....	Bidder who are having a running account with TSPL or have already submitted EMD against earlier tenders should be given option to keep equivalent amount hold by TSPL from running account/old EMD.	Same as per tender.
VOLUME -I	11. QUALIFYING REQUIREMENT	The Qualifying Requirement for the Bidders of this tender shall be as under.....	We have participated in several tenders of TSPL earlier. In recent tender TN24CMTSPL2018-19, we were qualified and successful bidder as well. We request you to declare qualified bidders of recent tender as Pre-qualified bidder for current tender. It is difficult to obtain End User Certificates/other third part Docs in short time so we are putting this request.	Prequalification not to be considered.
VOLUME -II	4. QUANTITY AND DELIVERY SCHEDULE	Every Quantity of 1,00,000 MT(equivalent 26 rakes) to be dispatched in maximum 25 days and in pro-rata manner for other quantities subject to minimum 5 rakes to be dispatched in a week.....	26 rakes in 25 days make almost 1 rake per day. Its practically very tough to meet this schedule because 2 days per week are reserved by railways for Non-Power Consumer. Based on same, we request you to amend the schedule as 5 rakes per week.	Same as per tender.
VOLUME -II	6. PRICE AND METHODOLOGY	For price indexation purpose for particular Type of Coal, the average of applicable indices for any month will be preceding 4 Fridays of railway dispatch of 1st rake of the Month shall be considered.....	Kindly elaborate the Pricing with suitable illustration. Please confirm the pricing structure for 1st rake dispatched on 28 Dec2018 and lot completed in Jan 2019. Please confirm the pricing structure for 1st rake dispatched on 20 Dec2018 and lot completed within Dec 2018.	Please refer updated Bidding Document and changes in bidding document dated 19-12-2018.
VOLUME -II	9. BASE PRICE ADJUSTMENT/ DAMAGES	I) For GCV (ARB) The bidder is to deliver the coal with a range as specified in the Clause 5.0 above. For payment, adjustment in the Base price will be made, if any as mentioned below:	Penalty of 1.5 times is quite high. For LOT GCV ARB (kcal/kg) received up to 300 kcal/kg below guaranteed GCV(ARB), deduction should be counted on prorata basis. Variation of parameters upto 2-3% are normal in case of minerals.	Same as per tender.
VOLUME -II		III). For Sulphur (ARB):	Deduction of 25 PMT above 1% is very high. We request you to make it Rs. 10 PMT for each 0.1% increase on prorata basis.	Same as per tender.
VOLUME -II		10. DEAD FREIGHT Bidder will endeavor to load the wagons to the maximum capacity as allowed by Indian Railways; Underloading /Over loading penalty if any as per RR then same shall be fully deducted and to be to bidder's account.	Loading of exact qty (as per wagon capacity) is impossible by mechanised loading/payloader. Under loading of 2 MT per Wagon should be given to bidders.	Same as per tender.
VOLUME -II		15. LIQUIDATED DAMAGES	Please provide a illustration for better understanding. Also please elaborate RR Invoice date. If this is RR date then same should be amended as Dispatch date of rake because RR is generated sometimes after 2 days of rake dispatch. Please confirm.	RR date and RR invoice date are different in nature and both are mentioned in RR provided by Indian Railways. TSPL consider RR invoice date as relevant date for LD clause.
VOLUME -II	ANNEXURE B	Sub Clause iii We understand that TSPL is not bound to accept the lowest or any other Bid. TSPL reserves the right to negotiate with any of the bidder during the course of order finalization...	As per existing CVC guidelines Circular No. 4/3/07, Post tender negotiation can be done with L1 bidder only. Negotiations with L2/L3 will not deemed to be negotiation. We request to delete this clause from Price Bid format and other parts also.	Same as per tender.