



**TALWANDI SABO POWER LIMITED**  
**ISSUE OF CLARIFICATIONS–**  
**PROCUREMENT OF UP TO 0.4 MMT**  
**NON COKING STEAM COAL**

**Query No.1:-** Our foreign coal suppliers have requested you to clarify if the payment for CIF portion will be made in US DOLLARS instead of INR. This is in case of coal supplies from out of India. The rest of the costs for clearance, customs, transportation to site on FOR basis can be made in INR but for CIF part they want to know if USD payment will be accepted.

**TSPL Reply:-** *The payment shall be made in INR only*

**Query No.2:-** Kindly provide the Railway siding Code and Name for the nearest goods siding to the plant to enable us to calculate railway freight.

**TSPL Reply:-**The name of the nearest Railway Siding is Sadda Singh Wala which is at a distance of 18 km from our Plant site.

**Query No.3:-** Kindly clarify if you are seeking Imported or Indigenous Coal.

**TSPL Reply:-**We require coal conforming to the quality specified in the tender document and as indicated below. It can be indigenous or imported.

**Query No.4:-** Kindly specify the GCV (GAR) that is ideally required by your good self as the 3000 - 4900 is a vast band.

**TSPL Reply:-** *The specific coal within the band needs to be quoted by the bidder.*

**Query No 5:-** The Sales Volume of Coal would be considered of which year, will the Sales Volume of Financial Year 2012-2013 would be considered?

**TSPL Reply:-** *The Sales Volume of Coal of any three years (in last four financial years) shall be considered.*

**Query No 6:-** Will the Net worth of Financial Year 2012-2013 would be considered?

**TSPL Reply:-** *Yes*

**Query No 7:-**If the Company is entering into a **Joint Venture (JV)** or in **Consortium** then the Net worth, Sales Volume and Turnover of both the companies would be considered on equal basis (for example if the net worth limit is 50 Crore and if **A company** has net worth of 25 Crore and **B company** has also net worth of 25 Crore, so will the Company qualify or not? If yes, pls clarify whether the same shall be applicable also for sales volume and turn over? )

**TSPL Reply:-** *The net worth commensurate to their respective shareholding in the joint venture/consortium shall be calculated proportionately (e.g if company A is 10% shareholder in the joint venture, then 10% of A's total net worth shall be considered.)*

**Query No 8 :-** Why the Net worth ,Sales Volume and Turnover is not considered for Financial Year 2012 -2013 when the tender is taking place in Financial Year 2013-2014?

**TSPL Reply:-** *The Net worth, Sales Volume & Turnover of any three years (in last four financial years) shall be considered.*

**Query No 9 :-** Please confirm whether Punjab ENTRY TAX is exempted for your plant or not?

**TSPL Reply:-** *Entry Tax is applicable*

**Query No 10:-** In case of Imported coal, can we get the LC 10 days in advance from the date of schedule lay-can? Please confirm us the payment break up, whether it is 90:10 or 80:20.

**TSPL Reply:-** *Please refer to Clause-8 on Page no-31 of tender document.*

**Query No 11:-** Thanks for usance LC, though it is not mentioned but it seems that interest will be in end-users account as per normal usance LC terms.

**TSPL Reply:-** Please refer to Clause-8 on Page no-31 of tender document.

**Query No 12:-** In case of HSS you can save 2% customs & 2% CST. Is there any provision for the same?

**TSPL Reply:-** No

**Query No 13:-** You are kindly requested to allow our representative for joint sampling & analysis and provide us one signed-sealed sample. We would also like to request you to permit us to sign on UMPIRE sample.

**TSPL Reply:-** Everything to be done by Independent Inspection Agency (IIA) appointed on your behalf.

**Query No 14:-** Please permit supplier to attend motion weighbridge weighment at the time of rake unloading.

**TSPL Reply:-** No

**Query No 15:-** Volume III - Technical Specifications, Clause No 4 - Specifications of Coal, page no 26

Specifications given in the table are not matching with the standard specifications neither Indonesia nor South African Coal. It is difficult to source such type of Coal.

- 1) Indonesian Coal matching other parameters typically has lower IDT < 1100 degree C and higher VM 35-40.
- 2) South African Coal with 5000 GAR matching other parameters typically has high FC 45-55, low VM 19-21 and high sulphur content 1.3%.
- 3) We wish to state that Coal is a naturally occurring mined product and not a homogeneous product. Supply of imported coal from the mine to TPS involves various handling stages starting from mining to unloading of rakes at TPS. During such activities, the coal is exposing to the environment. Due to this, there may be possibility that one of the character/parameter of coal may go out of specified limits. Hence, we request to avoid the rejection limits of ash analysis.
- 4) As miners change their plan as per the requirement of customer and their suitability, it is difficult to guarantee the supply from same seam.

With reference to above, it will be in the favour of TSPL to modify the coal specifications participation as per the availability for wider participation of bidders

**TSPL Reply:-**

- 1) The base parameters are indicative parameters within the band of higher and lower rejection limits.
- 2) The base parameters are indicative parameters within the band of higher and lower rejection limits.
- 3) Coal to be supplied between higher and lower rejection limits.
- 4) Same Seam-Same Mine must be read as Same Seam or Same Mine.

***In case bid(s) received are not in conformity with the laid down specifications, TSPL reserves the right to accept/reject the bid(s).***

**Query No 16:-** Volume III - Technical Specifications, Clause No 7 – Adjustment on quality variations, page no 29

Adjustment on GCV (ARB) already incorporates the effects of variations of TM (ARB) and hence additional adjustment on TM (ARB) should be avoided as it will lead to double penalty.

**TSPL Reply:- The clause shall be read as:**

**Total Moisture {As Received Basis (ARB)}**

If the actual Total Moisture as per sampling / analysis through joint analysis process at the Plant varies from the moisture as declared along with the Price Bid, then the adjustment in weight shall be done on pro-rata basis. For example, for X% increase over the moisture as declared along with the Price Bid, the total weight will be reduced by 1.1X%. The decrease in Total Moisture below the Base value shall be ignored.

**Query No 17:- Volume III - Technical Specifications, Clause No 5 – Quantity Determination, page no 27**

The stencil weight at unloading station shall be considered as per Indian Railways guidelines. Railways don't allow weighment of empty rakes.

We also wish to state that once the RR is prepared at discharge port; all rights are transferred to consignee. The diversion of rakes by railways is beyond the control of bidders. Accordingly kindly consider/count such diverted rakes for payment purpose.

**TSPL Reply:- Weighment shall be as per the rakes received at the TSPL site. The payment shall be made for the rakes received at the TSPL site.**

**Query No 18:- Volume III - Technical Specifications, Clause No 8 – Payment Terms, page no 31**

Please clarify who will bear the cost of usance interest of L/C.

**TSPL Reply:- Please refer to Clause-8 on Page no-31of tender document.**

**Query No 19:- Kindly confirm the development of railway siding at plant and kindly also clarify whether the bidder is required any road logistics to transport coal from unloading railway siding to plant.**

**TSPL Reply:- No road logistics is required.**

**Query No 20:- Volume III - Technical Specifications, Clause No 10 – Tax, Statutory Levies and Railway Freight, page no 32**

As these are statutory levies and not in the control of the bidder, request you to allow passing of any variation at actual to TSPL.

**TSPL Reply:- The clause shall be read as :**

**TAX, OTHER STATUTORY LEVIES & RAILWAY FREIGHT**

Any changes in statutory levies, taxes & duties and railway freight post bid submission date shall be adjusted to the bid price subject to the documentary evidence.

**Query No 21:- We can supply you following coal specification:**

GCV (GAR) : 3600 ± 200 Kcal/kg

Ash (ADB) : 5.0-10.0%  
TM (GAR) : 36-44%  
Sulphur (ARB) : .20 to .50 %.  
FC : By Difference  
VM : 38-44  
HGI : 50-55

You are requested to advise us if the above coal specifications meet your requirement of non-coking coal as per Bid Document.

**TSPL Reply:-**

***In case bid(s) received are not in conformity with the laid down specifications, TSPL reserves the right to accept/reject the bid(s).***

**Query No 22:-** We have started production in above mines (KMB & RMB) in middle of 2012 and are in the process of ramping up the production. Therefore at present, we are not meeting the qualification requirement as stated in Clause no 19.1 of the Bid Document. We therefore request you to relax the qualification criteria since we have started our operations only last year. We assure you of the uninterrupted supply of coal. In support of our claim, we request and invite you to visit our mines to validate the preparedness of the mines for supply of coal under Bid Document.

Alternatively we can fulfill your fuel requirements through domestic sources by procuring the same through e-auction and can supply the same after washing the same. The per GCV cost of 34% ± 1% Ash washed coal will be more suitable to meet your requirements. We can discuss the option in detail, if you so desire.

**TSPL Reply:-**

***In case bid (s) received are not in conformity with the tender document, TSPL reserves the right to accept/reject the bid(s).***

**\*\* The above replies should be considered as an amendment to the existing scope for supply of non-coking steam coal and accordingly, the said replies are being uploaded on our web site.**