

TALWANDI SABO POWER LIMITED
SUPPLY OF UP TO 0.4 MMT NON-COKING STEAM COAL
BID DOCUMENT

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**VOLUME -I
INSTRUCTION TO BIDDERS**

1.0. INTRODUCTION

Talwandi Sabo Power Limited ("hereinafter referred to as TSPL/Owner"), a Vedanta Group company, setting up one of Punjab's largest green-field Thermal Power Project.

TSPL invites bids from reputed suppliers for supply of 0.4 MMT Non-Coking Steam Coal (herein after referred as "Coal/Steam Coal") of specifications mentioned herein, on 'FOR (Free on Rail) destination (TSPL)basis' at the Plant. TSPL, therefore, intends to enter into Contract with suppliers for the same.

The scope of work is to supply the Non Coking Steam Coal on FOR (Free on Rail) destination which includes but not limited to carry out all the ancillary activities like liaisons, coordination, arranging transportation from respective mines/siding/loading port, dispatch clearances, customs clearance, stevedoring, handling, storage, port clearances, coordination with port, railways and any statutory clearances, arranging railway rakes, loading into rakes, transportation and delivery at the Plant; except for unloading of Coal at unloading station of Power Plant end from rail wagons which shall be arranged by TSPL. The bidder(s) shall obtain all necessary and related statutory clearances applicable for supply of such Coal against this EOI enquiry from the concerned authorities at his own cost.

2.0. GENERAL INFORMATION

The interested bidders are invited to submit their bid comprising of Technical Bid and Price Bid for the subject package, in line with the provision of this bidding document. The detailed procedure for submission of bids has been detailed hereunder in this document. The cost on account of preparation and submission of bid, negotiations, discussions etc. as may be incurred by the bidder(s) in the process are not reimbursable by TSPL and TSPL will in no case be responsible or liable for these costs, regardless of the outcome of the bidding process.

TSPL reserves all right to reject any or all bids, wholly or partially, extend the date of submission of bids and to annul the bidding process without assigning any reasons whatsoever, at any time prior to award of Contract, and in such case no Bidder /intending Bidder(s) shall raise any claim arising out of such action.

While an attempt has been made to define and capture the requirements in as exhaustive manner as possible, bidders are advised and are expected to have thorough understanding of the applicable requirements for performing supply and services as defined in the scope of work.

TIME SCHEDULE FOR BIDDING PROCESS

Sr.No.	Bid Reference	Details/ Tentative time lines
1	Last date of submission of clarification by the bidders	25-09-2013
2	Issue of clarifications/ amendments by TSPL	29-09-2013
3	Last date and time for Receipt of Bid (Technical and Price Bid) in Hard copy	07-10-2013 latest by 6.00PM
4	Opening of EMD (Envelope-I)	08-10-2013
5	Opening of Technical Bid & Checking of Responsiveness (Envelope-II)	08-10-2013
6	Price bid opening (only for qualified bidders) (Envelope-III)	10-10-2013

Note: TSPL reserves the right to amend the above schedule at its own discretion with written notice and addendum to this Bid Document.

3.0. BIDDING DOCUMENTS

In addition to the Invitation for Bid, the Bidding Documents shall comprise the following:

- Instruction to Bidders (ITB) - Volume-I
- Conditions of Contract- Volume-II
- Technical Specifications- Volume-III
- Annexure/Formats/Forms - Volume-IV
- Any other document issued/ made available by TSPL to prospective bidders.

The bidder(s) are expected to read and examine all instructions, forms, terms & conditions, specifications and other information in the Bidding Documents as well as satisfy themselves regarding completeness of Bidding Documents. Failure to furnish all information required as per the Bidding Documents or submission of a bid not as per the requirements of the Bidding Documents in every respect will be at the risk of bidder and may also result in rejection of its bid.

TSPL reserve every right to modify the Bidding Documents by amendment/addendum before the scheduled submission of the Bid, for any reasons. Also, at any time before opening the Price Bid, TSPL may seek additional information/ documents/ declaration from the bidders; failure to furnish such details may result in rejection of bid(s). All such changes will be notified through relevant communication to the bidders.

4.0. BID PREPARATION

- Bidders have to submit the bids complete in all respects with requisite and complete information, certificates, annexures and bid proposal sheets. Bids shall be free from any ambiguity, cutting or overwriting. Any such correction must be signed/initialed by any person(s) who is authorized representative to sign the bid.
- The Bid shall contain the name, designation, phone, e-mail, Fax nos. & place of business of the Authorized Representative and shall be signed and sealed by the Bidder with usual

signature

- iii. The Power of Attorney in favour of the Authorized Representative, indicating that the person(s) signing the bid has the authority to sign the bid and that the bid is binding upon the bidder(s) during the full period of its validity, is to be submitted with the Bid as per the specified formats.

5.0. BID LANGUAGE

The bids prepared by the bidder(s) and all correspondence and documents related to the bid exchanged between the bidder(s) and TSPL shall be in English language. Any printed literature/certificate furnished by the bidder(s) in another language, shall be accompanied by certified translation in English language.

6.0. BID CURRENCY

The bidder shall quote the prices in INR currency as per Price Bid Submission Form provided in *Annexure H of Volume IV*.

7.0. EARNEST MONEY DEPOSIT (EMD)

- 1) The bidder shall submit an amount of Rs. 50 (Fifty) Lakhs towards EMD along with its bid in a separate sealed envelope super-scribed with "EMD" details in either of the following forms:

A crossed Bank Draft/Pay Order, drawn in favour of "Talwandi Sabo Power Limited", payable at Mansa, India from any bank of repute.

OR

RTGS in favour of "Talwandi Sabo Power Limited" in the following bank account details

Bank Name	: ICICI Bank limited
Address	: Mansa Branch, Shimla Complex, Water Works Road, Mansa
Account No	: 044605000486
Account Type	: Current
IFSC code	: ICIC0000446
Name of Beneficiary	: Talwandi Sabo Power Limited
Address of Beneficiary	: Village - Banwala, Mansa-Talwandi Sabo Road, Mansa, 151302(Punjab)

OR

An irrevocable and operative Bank Guarantee (BG) as per format enclosed in Annexure B by any nationalized bank or any other bank listed in annexure D issued from its respective Mansa/Bathinda branch. The EMD shall remain valid for a period of ninety (90) days beyond the original bid validity period and beyond any extension of bid validity subsequently requested.

- 2) The EMD of the bidders whose Technical Bid has not been found acceptable will be returned within two (2) weeks after conclusion of evaluation of Technical Bids by TSPL.

- 3) The EMD of the unsuccessful qualified bidders will be returned within 2 (two) week of award of Contract.
- 4) The EMD of the successful bidder on whom the award is placed will be returned , within 2 (two) weeks after such bidder has signed the Contract and furnished the required Performance Bank Guarantee (PBG) which will be subsequently confirmed by the bank(PBG) (subject to PBG found in order) in accordance with *Clause 17.0 of Volume-I*.

Any bid not accompanied by an acceptable EMD, in a separate sealed envelope, will be considered rejected by TSPL and may be collected by the bidder within 2 (two) weeks of opening of Technical Bids.

8.0. FORFEITURE OF EMD

The EMD may be forfeited under the following circumstances:

- 1) If the bidder withdraws its bid during the period of Bid validity (unless the withdrawal is in compliance with *Clause 12.0-(iii) of Volume I*.
- 2) If the bidder does not accept the arithmetical correction of its bid price.
- 3) If the bidder refuses to withdraw, without any cost to TSPL, any deviation from its offer.
- 4) In the case of a successful bidder, if the Bidder fails within the specified time limit to furnish the required Performance Bank Guarantee, in accordance with relevant clause of Performance Guarantee as mentioned in *Clause 17.0 of Volume-I*.
- 5) In the event of the Bidder giving any false declaration, misrepresentation of facts and information or withholding any information that has material impact on the performance required under the Contract.

9.0. NO DEVIATION / EXCLUSIONS

Bidders shall note that no deviations or suggestive bids are allowed as per the terms and conditions of the Bidding Documents. A certificate to this effect is to be submitted by the bidders as per format prescribed in *Annexure L of Volume-IV*.

10.0. PERIOD OF VALIDITY OF BID AND EMD

The Bidder shall ensure that its bid initially remains valid and open for acceptance for one hundred and eighty (180) days from the last date of submission of bid.

EMD (if in the form of BG) shall remain valid for a period of ninety (90) days beyond the original bid validity period and beyond any extension of bid validity subsequently requested.

TSPL reserve all right to extend the Bid validity period in such circumstances. TSPL may/may not solicit the Bidder's consent for such extension. The request and responses thereto shall be made in writing by post/courier or by FAX followed by post/courier confirmation. When the validity period is extended by the bidder, the same shall be done without any modification to the bid by the bidder, and the validity of the EMD shall also be suitably extended by the bidder. Failure to extend validity of bid as well as BG against EMD

may result in rejection of bid and EMD will be returned by TSPL within 2 (two) weeks of receipt of communication regarding unwillingness to extend the bid validity.

11.0. BID PRICES

- (i) For quoting the bid prices, the bidder is expected to take into account the requirements and conditions of the Bidding Documents.
- (ii) The quoted prices are to remain valid during the entire currency of the Agreement /Contract, till the complete execution.
- (iii) *Bidders shall give the price in the manner and detail as mentioned in the Bid Submission Form as per Annexure H of Volume IV of this Bidding Documents and this shall be inclusive of taxes & duties.*

12.0. SUBMISSION OF BIDS

- (i) Sealed Bids are to be submitted in one original and two copies, containing envelopes as detailed herein below:

Envelope I - Super-scribed as "Earnest Money Deposit" and shall contain the following:

- 1) Earnest Money Deposit (EMD) of requisite value in the form prescribed in *Clause 7.0 of Volume I*.
- 2) Certificate as per *Annexure M*

Envelope II - Super-scribed as "Technical Bid" shall contain all the documents as elaborated in the Bid for technical acceptance and qualification of the Bid (excluding Bid Price) duly filled in and signed by the Bidder.

- 1) Power of Attorney/Board Resolution in favour of Authorized Signatory for signing the Bid.
- 2) Certificates from end-users for supplies of non-coking steam coal of any origin. (*Annexure E1*)
- 3) Certificate from statutory auditors for experience for supply, handling, delivery of non-coking steam coal. (*Annexure E2*)
- 4) In the event of a bid by a Consortium/ Joint Venture, the bidders have to submit the Charter/MOU for handling, MOU/Agreement as per *Clause 21.0 of Volume-I*.
- 5) In the event coal will be procured from outside India, Authority letter from the mine owners as per *Annexure K of Volume-IV*.
- 6) Certificate for Financial Qualification Requirements. (*Annexure J*)
- 7) One copy of Bidding Documents duly stamped and signed on each page as a token of acceptance of all terms and conditions contained therein.
- 8) Technical Bid Submission Form. (*Annexure G*)
- 9) Any other documents that Bidder feels is important to establish the qualifications and fulfill the tender requirements.

Envelope III- Super-scribed as "Price Bid" and sealed individually shall contain the Price Bid and other details as under as per Volume-IV of the Bidding Documents.

1) Price Bid submission form

- (ii) The above said envelopes nos. I, II & III shall be kept in an overall outer envelope, which shall be sealed and super-scribed with "Bidder's Name and address". "Due date of Opening" & "EMD/Bid Security details" and lower left-hand corner of the envelope shall indicate "EOI reference & date for supply of 0.4 Million Metric Tons (MMT) of Non Coking Steam Coal". The Envelope shall be addressed to the following:

Contact Person

COO-TSPL
Talwandi Sabo Power Limited
Talwandi Sabo – Mansa Road
Village- Banawala, Distt- Mansa
Punjab-151302

Bids must be received by TSPL at the above address, not later than the time and date specified at *Clause 2.0 of Volume I*. In the event of the specified date for submission of bids being declared a holiday for TSPL, the bids will be received up to the appointed time on the next working day.

(iii) Modification and Withdrawal of Bids

The bidder may modify or withdraw its bid after submission, provided that written notice of the modification or withdrawal is received by TSPL 24 hours prior to the deadline prescribed for bid submission. The bidder shall provide an original and three copies of any modifications to its bid, clearly identified as such, in two inner envelopes duly marked "Bid Modifications-Original[clearly mentioning modification in Technical Bid or Price Bid]" and "Bid modification-Copies" (Clearly mentioning modifications in Technical Bid or Price Bid). The inner envelopes shall be sealed in an outer envelope, which shall be duly marked "Bid Modifications"

No bid may be withdrawn in the interval between 24 hours prior to the Bid submission deadline and the expiration of the bid validity period specified in the Bidding Document. Withdrawal of the bid during this interval may result in the forfeiture of Bid Security (EMD) submitted by the bidder.

13.0. BID OPENING AND EVALUATION

- a) With respect to the date notified for opening of bids, the first envelope comprising the Earnest Money Deposit (EMD) shall be opened.
- b) For the bidders where contents of EMD envelope are found to be in order and bids are found Responsive, envelope containing Technical Bid will be opened. Bids of other Bidders may be returned without opening. However, opening of the Technical Bid shall not constitute the acceptance of the EMD submitted by the Bidder and the same shall be subject to verification/realization.
- c) Bidder's Authorized Representative may attend the opening of Bids.
- d) Thereafter, Technical Bids will be evaluated by TSPL as per the schedule indicated and

Bidders meeting the Qualification Requirements will be invited to witness opening of Price Bids.

- e) Price Bids will be evaluated as per the criteria defined as per Clause No 14.0 of Volume I.

14.0. PRICE BID EVALUATION

Price Bid of those Bidders found eligible after evaluation of Technical Bids shall be evaluated as described hereunder:

The evaluated Bid price shall be arrived at considering the lowest Rs/ 1000 GCV landed price at the Plant

The price quoted should be inclusive of all taxes & duties as delivered at the Plant.

15.0. AGREEMENT/CONTRACT AWARD CRITERIA

The Schedule of quantities in *Annexure A* is indicative and shall be used for the purpose of evaluation. However the actual quantity to be supplied may vary as per the provisions of the Bidding Documents.

The successful bidder, whose bids are found eligible and has offered the lowest landed cost (Rs/1000 GCV) of non-coking steam coal at the plant; as evaluated by TSPL, may be considered for placement of award.

No successful bidder under any circumstances will be allowed to dishonour /refuse to supply the quantities for TSPL plant where it has emerged the lowest bidder. In case of non-compliance or refusal to supply the quantities, the EMD of the bidder would be forfeited. Similarly, EMD of any bidder who refuses to accept award at his quoted prices is liable to be forfeited.

Note: It may be noted that TSPL is not bound to award the Contract to the lowest Bidder.

16.0. LETTER OF INTENT

Prior to the expiry of the period of Bid validity, TSPL will notify to the Successful Bidder in writing through Letter of Intent (LOI sent by required communication mode i.e. registered post or through courier or by FAX, that its Bid has been accepted). Issuance of Letter of Intent, along with signing of Agreement with the Successful Bidder subsequently, as per *Clause 16.0 of Volume III* only will constitute the formation of the Contract.

17.0. PERFORMANCE BANK GUARANTEE

Within ten (10) working days after receipt of LOI, the Successful Bidder(s) shall furnish the Performance Bank Guarantee (PBG) in the form of a Bank Guarantee to TSPL as per format enclosed at *Annexure C* of Bidding Documents for an amount equivalent to 10% of landed Contract Price of quantity of Coal(exact amount will be indicated by TSPL) mentioned at *Clause 1.0 of Volume I* (in INR) inclusive of Taxes and Duties from any of the banks as per list enclosed at *Annexure D* of Bidding Documents. The Performance Bank Guarantee shall remain in full force and effect during the period that would be taken for satisfactory performance and fulfillment in all respect of the Contract and shall be valid initially for the

period 6 months beyond the period of Agreement.

Failure of the Successful Bidder to comply with the above requirement shall constitute sufficient grounds for the annulment of the award and forfeiture of EMD, in which event TSPL may make the award to the next lowest Bidder (L2) at L1 prices and so on. If this does not work out, TSPL, at its option, may award the Contract to next lowest Bidder at his quoted price and so on. Failure to honor the Award based on his quoted price shall result forfeiture of EMD.

TSPL, at its option, may call for revised Price Bids from all the qualified Bidders.

18.0. CONTRACTOR OBLIGATIONS

- (i) The Contractor shall perform the Supplies / Services and carry out their obligations as per scope of work and terms and conditions defined in the Bid Document and Contract or Agreement with all due diligence, efficiency, and economy, in accordance with prudent accepted professional techniques and practices, and shall observe high ethical practices, and employ appropriate advance technology and advance safety methods. The Bidder(s) shall always act, in respect of any matter relating to the Contract or to the work, as sincere advisers to TSPL and shall at all times support and safeguard TSPL's legitimate interests.
- (ii) TSPL shall not be responsible at any point of time for any extra cost incurred by the Contractor towards fulfillment of the contractual conditions.

19.0. QUALIFYING REQUIREMENT

19.1. The Qualifying Requirement for the Bidders for this tender shall be as under:

- A. The Bidder should be a regular supplier of bulk quantities of Non Coking Steam Coal having supplied minimum of 0.5 MMT of any type of Non Coking Steam Coal, in any one financial year during last three financial years.
- B. The bidder should have supplied non coking steam coal of minimum of 0.25 MMT in each of the last three financial years directly and Auditor's Certificate in original from their statutory auditors in the format prescribed at *Annexure E2*.
- C. *And the bidder shall have handled movement of Cargo through Indian Railways for minimum quantity of 0 .1 MMT in last financial year as supported by auditors' certificate.*
- D. In case of the Bidder planning to procure the coal from imported sources, the bidder shall have tie-ups with mine owners and same shall be supported by appropriate documents to confirm that it has tendered quantities available with it. The output of such mines shall be at least 2 MTPA in each of the preceding three financial years and with quality of steam Coal meeting the specifications as per *Clause 4.0 of Volume III* of Bidding Documents.
- E. Financial Qualification Requirement:
 1. The Average Annual Turnover (on stand-alone basis) of the Bidder in the preceding three (3) financial as on the last date of Bid submission shall not be less than INR 200 Crores (Indian Rupees Two Hundred Crores only) or in equivalent foreign currency.

2. Net worth of the Bidder as on the last date of the financial year immediately preceding the last date of Bid submission shall be at least 25% of paid up share- capital and shall not be less than INR 50 Crores (Indian Rupees Fifty Crores).
3. The unutilized Line of Credit for fund based and non-fund based limits with cash and bank balances including fixed deposits of the Bidder as on a date not earlier than 15 days prior to last date of Bid submission, duly certified by Bankers, shall not be less than INR 25 Crores (Indian Rupees Twenty Five Crores) or in equivalent foreign currency.
4. The Bidder shall furnish his audited financial statements on stand-alone basis and in case the Bidder is not able to furnish the same, the un-audited unconsolidated financial statements of the Bidder shall be acceptable provided the Bidder furnishes the following documents as well:
 - a) Copies of the un-audited unconsolidated financial statements of the Bidder along with copies of the audited consolidated financial statements of the Holding Company.
 - b) Certificate from CEO/ CFO of the Holding Company stating the un-audited unconsolidated financial statements form part of the Consolidated Annual Report of the company.

In cases where audited results for the preceding financial year as on the last date of Bid submission are not available, certification of the financial statements from reputed Chartered Accountant shall be considered acceptable.

19.2. TSPL also reserves the right to seek such additional information as it may deem fit to satisfy itself for eligibility of the Bidder, The Bids of the Bidders not meeting the Qualifying Criteria shall not be considered for Evaluation purpose.

19.3. Qualification threshold in Clause 19.1E 1 (Avg. Annual Turnover) may be lowered at the discretion of TSPL to ensure wider participation (at least three parties).

20.0. BIDDING BY CONSORTIUM OR JOINT VENTURE

In case the Bid is submitted by two firms under a Joint Venture or Consortium, the following requirements shall be complied with:

- 1) Partners of the Joint Venture/Consortium shall be liable jointly and severally for discharge of the obligations under the Bidding Documents and execution of the Contract in case of award of Contract. A copy of the legally binding Agreement/MOU among partners with relevant clause to this effect shall be submitted along with the Bid.
- 2) All the documents under the Bid shall be signed by Lead Member who shall be duly authorized by the other partner through a Power of Attorney to execute the document on behalf of the Joint Venture/Consortium.
- 3) Any one of the partners of Joint Venture/Consortium may fulfill any of the Qualifying Criteria .at Clause 19.0 .

21.0. ALLOCATION OF CONTRACT QUANTITY

The Bidder is required to offer minimum 0.2 MMT of Coal. The Bids of the Bidder offering quantity less than 0.2 MMT of Non Coking Steam Coal shall be rejected. TSPL, at its option may award the Contract on one or more Bidders.

22.0. RESOLUTION OF UNFORESEEN SITUATION

Every possible care has been taken by TSPL in preparation of this Bidding Document by considering and including various scenarios and situations. However, there may arise any unforeseen situation which has not been included in the Bidding Document. Each Bidder is deemed to have authorized TSPL to consider such situation as and when it arises or is brought to the notice of TSPL in a suitable manner considering its obligation to Punjab State Power Corporation Limited (PSPCL)/ Punjab State Electricity Regulatory Commission (PSERC).

TALWANDI SABO POWER LIMITED
SUPPLY OF UP TO 0.4 MMT NON-COKING STEAM COAL
BID DOCUMENT

VOLUME -II
CONDITIONS OF CONTRACT

1.0. DEFINITIONS

When used in this Bid document the following terms shall have the meanings specified in this Section 1.0 but not specifically defined, such term shall be used herein shall have the following meaning:

- (a) **“Bidder”** means the party who submits its Bid. In case of a Consortium/ Joint Venture, either Lead Member or Consortium Member may submit the Bid Document, but Lead Member shall be referred to as the Bidder.
- (b) **“Bidding Document/ Bid Document”** includes all the documents listed in the *Clause 3.0 of Volume I*.
- (c) **“Confidential Information”** means all information in which a party has rights that is not generally known to the public and that under all the circumstances should reasonably be treated as confidential or proprietary, whether or not the material is specifically marked as confidential
- (d) **“Contract or Agreement”** means the Contract entered into between the Successful Bidder and TSPL, covering the scope of work and terms & conditions of Contract, together with all the documents referred to therein such as this Bidding Document.
- (e) **“Contractor/ Successful Bidder”** shall mean Party selected to perform the Work under scope of work in this Bidding Document
- (f) **“Contract Price/ Bid Price”** means the price to be paid for the performance of the Work detailed under scope of work, subject to such additions and adjustments thereto or deductions there from, as may be made pursuant to the Bidding Document/Contract
- (g) **“Government”** means the Government of India including State Government and Local Statutory Bodies.
- (h) **“Language”** implies English shall be the binding and controlling language for all matters relating to the meaning or interpretation of the terms.
- (i) **“Lead Member”** of the Joint Venture/ Consortium shall be the Member authorised by other partner (s) to be the lead member.
- (j) **“Local Currency”** means Indian Rupees.
- (k) **“Non-Coking Steam Coal”** shall mean and include "Non-coking Steam Coal of any origin"
- (l) **“Party”** means TSPL or Bidder, as the case may be, and "Parties" means both of them.
- (m) **“MT/Ton/Tonne”** means Metric Tonne which is equivalent to 1000 Kg.
- (n) **“Personnel”** mean persons hired by the Contractor as employees and assigned to the performance of the Services or any part thereof or TSPL's personnel as per the context.
- (o) **“Quarter”** implies a continuous period of 90 days reckoned from the day one shall be treated as one Quarter and subsequent period of 90 days after completion of previous Quarter shall be treated as following Quarter,
- (p) **“Responsiveness”** shall mean broad compliance to the requirements as ascertained during Technical Bid opening.
- (q) **“Services/Works”** means the work to be performed by the Contractor pursuant to the Contract, as detailed in the Bidding Documents, Agreement or Contract.
- (r) **“Subject Package”** means the package for supply of up to 0.40 MMT non-coking steam Coal of any origin to Power Plant of TSPL on FOR Destination Basis.

2.0. NOTICES

Any notices, demands and other communications required or permitted to be given pursuant to this Contract shall be in writing, sent by certified mail, receipt requested or by, courier or by facsimile, to the addresses of the parties set forth in the title.

3.0. GOVERNING LAWS

The contract shall be construed in accordance with and governed by the laws of India. In the event of any litigation, the court at Bathinda - Punjab shall have exclusive jurisdiction.

4.0. TAXES AND DUTIES

The Contractor shall pay such taxes, duties, levies, fees and other impositions as may be levied under the Applicable Law, the amount of which is deemed to have been included in the Bid Price. Further, all levies and duties payable under Subject Package shall be the liability of the Contractor

In case of any change in Law/Management requirement, any documents required for supporting taxes/duties shall be furnished by the Contractor.

5.0. COMMENCEMENT, COMPLETION AND MODIFICATION OF CONTRACT

Effectiveness of Contract: The Contract/Agreement shall come into force with effect from the date of signing of the same or as detailed in the Contract.

Modification: Modification of the terms and conditions of the Contract, including any modification of the scope of work or of the Contract Price may only be made by written agreement between the Parties.

6.0. PAYMENTS TO THE CONTRACTOR

6.1. Payment will be made to the account of the Contractor by TSPL, according to the payment terms stated at *Clause 8.0 of Volume III*, based on the certification by authorized Personnel at the Plant. The payments shall be processed by TSPL after the conditions listed for such payment have been met, and the Contractor has submitted an invoice to TSPL specifying the amount due.

6.2. The payments shall be made directly to the Contractor by TSPL.

6.3. The Contractor shall abide by all the statutory requirements like PAN registration, TIN No registration etc.

6.4. The payments shall be restricted to net adjusted quantities up to quantities as mentioned at *Clause 1.0 of Volume I*. If the net adjusted quantities delivered are more than quantity as mentioned at *Clause 1.0 of Volume I*, then for excess quantities supplied, no extra payments shall be admissible unless otherwise agreed to by TSPL in writing.

6.5. Further, Bidder shall be required to comply with the requirements as laid down by RBI/Government from time to time, including Government of source country.

7.0. TSPL'S CONDITIONS PRECEDENT

The obligations stipulated in the Bidding Documents are subject to the approval from PSERC as applicable and same shall be Conditions Precedent for the bidders and TSPL.

8.0. SUSPENSION OF OBLIGATIONS

The obligation stipulated in the Bidding Documents can only be suspended in the case of any particular item of work, in the event of Force Majeure as defined in *Clause 9.0* below or as the result of an agreement between the Parties. In the event of Force Majeure, neither of the Parties may be considered in default of his obligations under the terms of the Contract/Agreement.

9.0. FORCE MAJEURE

Force Majeure includes act of God, including, but not limited to lightning, drought, fire and explosion (to the extent originating from a source external to the Site), earthquake, volcanic eruption, landslide, flood, cyclone, typhoon, tornado, or exceptionally adverse weather conditions which are in excess of the statistical measures for the last hundred (100) years.

Force Majeure also includes any delay to the activities of TSPL due to any act of government/authorities viz delay in providing consent, any unlawful, unreasonable or discriminatory revocation of any consent required by TSPL for carrying out the project/activities, and any other unlawful, unreasonable or discriminatory action on the part of an Indian Government Instrumentality which is directed against TSPL Project and includes any act of war (whether declared or undeclared), invasion, armed conflict or act of foreign enemy, blockade, embargo, revolution, riot, insurrection, terrorist or military action; or Radioactive contamination or ionising radiation originating from a source in India or resulting from another Force Majeure event excluding circumstances where the source or cause of contamination or radiation is brought or has been brought into or near the site by the Affected Party or those employed or engaged by the Affected Party, Industry wide strikes and labor disturbances having a nationwide impact in India and any other act or event which makes the execution of the project not viable for TSPL.

Force Majeure does not include:

- (i) any event or circumstance which is within the reasonable control of the Parties and
- (ii) the following conditions, except to the extent that they are consequences of an event of Force Majeure:
 - (a) Unavailability, late delivery, or changes in cost of the plant, machinery, equipment, materials, spare parts, fuel or consumables for the Project;
 - (b) Delay in the performance of any contractor, sub-contractors or their agents
 - (c) Non-performance resulting from normal wear and tear typically experienced in power generation materials and equipment;
 - (d) Strikes or labour disturbance at the facilities of the bidder;
 - (e) Bidder's Insufficiency of finances or funds or the agreement becoming onerous to perform ; and
 - (f) Non-performance caused by, or connected with, the Affected Party's:

- (g) Negligent or intentional acts, errors or omissions;
- (h) Failure to comply with an Indian Law; or
- (i) Breach of, or default under this Agreement.

10.0. CONFIDENTIALITY

10.1. The Parties recognize that each of them will be given and have access to confidential and proprietary information of the other Party (“Confidential Information”). The Parties shall use such Confidential Information only for the purposes envisaged and specifically provided and shall keep such information strictly confidential and not disclose to any third party any of the confidential and proprietary information. The obligations of confidentiality shall not apply to any information that:

- a) was developed independently by the Party;
- b) was known to the Party prior to its disclosure by the disclosing Party;
- c) has become generally available to the public (other than by virtue of its disclosure by the receiving Party);
- d) may be required in any report, statement or test submitted to any governmental or regulatory body;
- e) may be required in response to any summons or subpoena or in connection with any litigation; or
- f) may be required to comply with any law, order, regulation or ruling.

10.2. Provided that prior to any disclosure in respect of a request to disclose confidential information under above sub-sections (d), (e) and (f), the disclosing Party must first notify the other Party owning such Confidential Information, who shall then have the opportunity to respond to and/or dispute such request. The provisions of this clause shall survive the termination of this Contract.

11.0. CONTRACTOR'S RESPONSIBILITIES

The Contractor shall conduct all contracted activities with due care and diligence, in accordance with the Contract and with the skill and care expected of a competent provider of services, or in accordance with best industry practices. The Contractor shall be responsible for timely provision of all resources, information and decision making under its control that are necessary for execution of the Contract. The Contractor shall indemnify and hold TSPL and its employees harmless from and against any and all liabilities, damages, claims, fines, penalties and expenses of whatever nature arising or resulting from the violation of such laws by the Contractor or his Personnel and from any illegal use of any resources by the Contractor. In particular, the Contractor shall provide and employ only such Personnel who are skilled and experienced in their respective areas and supervisory staff who are competent to adequately supervise the work at hand. The Contractor assumes primary responsibility for all the jobs for the execution of the Contract in accordance with relevant provisions of this Bidding Document.

12.0. WAIVER OF RIGHTS

No forbearance, delay or influence by Purchaser in enforcing any of the provisions of this Contract shall prejudice or restrict the rights of Purchaser nor shall any waiver of its rights operate as a waiver of any subsequent breach and no rights, powers, remedies herein

conferred upon or reserved for the Purchaser is exclusive of any other right, power or remedy available to Purchaser and each right, power or remedy shall be cumulative.

13.0. LIABILITY OF CONTRACTOR

Neither the payment made by TSPL nor any extension of time for execution of the works granted by TSPL, shall affect or prejudice the rights of TSPL against the Contractor or relieve the Contractor of his obligations for the due performance of the Contract, or be interpreted as approval of the works done or discharge the liability of the Contractor for the payment of damages whether due, ascertained, or certified or not, or any sum against the payment of which they are bound to indemnify TSPL, nor the acceptance by them of any sum paid affect or prejudice the rights of the Contractor against TSPL.

14.0. ENFORCEMENT OF TERMS

The failure of either Party to enforce at any time, any of the provisions of the Contract or any right in respect thereto or to exercise any option here in provided, shall in no way be construed to be a waiver of such provisions, rights or options or in any way to affect the validity of the Contract.

15.0. SUSPENSION OF WORK

15.1 The Owner may suspend the work in whole or in part at any time by giving Contractor notice in writing to such effect stating the nature, the date and the anticipated duration of such suspension. On receiving the notice of suspension, the Contractor shall stop all such work, which the Owner has directed to be suspended with immediate effect. The Contractor shall continue to perform other work in terms of the Contract, which the Owner has not suspended. The Contractor shall resume the suspended work as expeditiously as possible after receipt of such withdrawal of suspension notice.

15.2 During suspension, the Contractor shall be entitled to receive from the Owner appropriate adjustment for Completion Schedule only.

16.0. TERMINATION

Notwithstanding anything herein above contained, in the event of contractor being adjudicated insolvent, or being a company dissolved or ordered to be wound up, then in such event, the contract shall automatically stand terminated and in the event of breach, default or violation of any of the terms hereof by Contractor or for any reason whatsoever, "TSPL" shall be at liberty to terminate this contract forthwith and without prejudice to all other rights and claims of "TSPL" under this contract or otherwise in law against the contract./order and Contractor shall not be entitled to any claim for loss, compensation or damage arising out of any such early termination.

TSPL reserves the right to terminate the Contract at any time by giving a notice of 1 (one) months without assigning any reason. The Contractor shall stop the performance of the Contract from the date of termination and hand over all the documents as desired by TSPL.

TSPL shall pay to the Contractor 100% (one hundred percent) of the cost for the material supplied to the TSPL Plant by the Contractor till the date of termination as compensation. No consequential damages shall be payable by the Owner to the Contractor in the event of such termination.

TSPL reserve right to amend, alter or cancel this contract and/or the revise schedules without assigning any reason and/or without in any manner incurring any liability on TSPL.

17.0. SEVERABILITY

If any term or provision of this Contract is declared invalid by a court of competent jurisdiction, the remaining terms and provisions of this Contract shall remain unimpaired and in full force and effect.

18.0. DEFENSE OF SUITS

If any action in court is brought against TSPL for the failure or neglect on the part of the Contractor to perform any acts, matter, covenants or things under the Contract, or any damage or injury caused by the alleged omission or negligence on the part of the Contractor, their agents, representatives or their sub-contractors, suppliers or employees; the Contractor shall in all such cases indemnify and keep TSPL or their representatives, harmless from all losses, damages, expenses or decrees arising of such action.

19.0. RISK PURCHASE

In the event of any failure on Supplier part to execute the Contract as per the terms mentioned therein, Purchaser shall be at liberty to either:

- a) Continue with the Contract with due liquidated damages; or
- b) Engage any other agency, parallel to the Supplier, to complete part of the balance work at the risk and cost of the Supplier/Contractor; or
- c) Cancel the Contract and get the Material/Equipment / Goods from any other agency at the risk and cost of the Supplier/Contractor.

20.0. LEGAL COMPLIANCE

20.1. The bidder shall ensure that his execution of the contract as well as the facility provided by him comply to all provisions of the relevant legislations, regulations and by-laws of the central / state / local authorities having jurisdiction at site and shall, unless mentioned otherwise in technical scope of work, arrange for all necessary statutory approvals at his own cost.

20.2. The bidder shall give all notices required under the said acts, regulations and / or by-laws and shall indemnify TSPL towards any omission or commission in this regard.

20.3. The bidder shall be responsible for observing all statutory laws in respect of contract labour engaged by him as applicable under following:

- a) Payment of Wages Act

- b) Minimum Wages Act
- c) Contract Labour (Regulation and Abolition) Act, 1970
- d) Employees Liability Act
- e) Factories Act, 1965
- f) Payment of Gratuity Act, 1972
- g) Workmen Compensation Act.
- h) Employees State Insurance Act
- i) Apprenticeship Act
- j) Employee PF Miscellaneous Provisions Act, 1952
- k) Family Pension Scheme
- l) Deposit Linked Insurance
- m) Any other enactment / rule in force or made applicable from time to time.

20.4. The bidder shall take workmen compensation insurance policy to enable him to discharge various liabilities under workmen compensation act.

20.5. The bidder shall have valid labour license and shall submit the copy of it within seven days of award of work.

20.6. The bidder shall obtain group insurance policy for the entire contract period for their employees and the same shall be submitted for verification within seven days of awarding the contract.

20.7. Indian Foreign Exchange Management Act, 1999

20.8. Anything agreed in the contract but prohibited under any provision of the Indian Foreign Exchange Management Act, 1999 and amendments thereof, except with the permission of the Government of India and / or the Reserve Bank of India, shall be done only after such permission is granted.

21.0. SAFETY, HUMAN RIGHTS AND ENVIRONMENTAL COMPLIANCE

The Contractor has to comply with safety, human rights and Environmental requirements during the performance of the Contract.

22.0. ARBITRATION

The parties hereto shall endeavor to amicably settle all disputes and differences relating to or arising out of the contract through friendly negotiations.

- i. In the event of the Parties failing to resolve any dispute amicably the same shall be referred to Arbitration in accordance with the Arbitration and Conciliation Act 1996, as is prevalent in India. Each Party shall be entitled to nominate an Arbitrator and the two Arbitrators so nominated shall jointly nominate a third Arbitrator. The Arbitrators shall give a reasoned award.
- ii. The place of arbitration shall be Bathinda, Punjab and the language of the arbitration shall be in English.

The Parties further agree that any arbitration award shall be final and binding upon the Parties.

The Parties hereto agree that they shall be obliged to carry out their Obligations under the Contract even in the event a dispute is referred to Arbitration.

23.0. JURISDICTION

It is expressly agreed that this Contract shall be governed by the Laws of India and any dispute, difference or claim which may arise between the Purchaser and the Supplier in connection with the performance of this Contract or the rights and obligations of the parties hereto shall be subject to the exclusive jurisdiction of the law courts of the city of Bathinda (Punjab).

TALWANDI SABO POWER LIMITED
SUPPLY OF UP TO 0.4 MMT NON-COKING STEAM COAL
BID DOCUMENT

VOLUME -III
TECHNICAL SPECIFICATIONS

1.0. INTRODUCTION

TSPL has a requirement of non-coking Steam Coal as specified in *Clause 1.0 of Volume I*; of specifications mentioned herein, on "FOR Power Plant" basis at Talwandi Sabo Power Limited

2.0. SCOPE OF WORK

The scope of work includes but not limited to:

- i. Supply transportation, delivery of non- coking steam coal at TSPL Plant and works incidental to it.
- ii. Transportation from respective mine to loading destination, handling, storage, statutory clearances, arranging railway rakes, loading into rakes, transportation and delivery at the Plant.
- iii. All other handling/ carrying activities like clearing and forwarding of the consignments, statutory clearances, coordination with railways and any statutory authorities shall also be part of scope of work of Bidder.
- iv. All liaison, coordination at loading destination, transit destination, railways, handling agents etc. shall also be part of scope of work of Bidder. Unloading of Non Coking Steam Coal at Power Plant end from railway wagons shall be arranged by TSPL.
- v. The Contractor shall be responsible for watch and ward (including, keeping a check to avoid Non Coking Steam Coal from catching fire) of the Steam Coal stock at storage location if any. They shall be responsible for preventing theft, quality deterioration for any reason, extraneous material, etc. All costs and penalties arising out of such happenings shall be borne by and to the account of Contractor.

3.0. QUANTITY

- i. The Contractor shall arrange & transport in suitable sizes to deliver quantity of Non Coking Steam Coal as specified. The Contractor shall arrange such coal from respective origin in such a way that the landed cost of Non Coking Steam Coal at the Plant is minimum considering the technical viability of Steam Coal movement by railway from loading origin / port to the Plant.
- ii. The tentative break-up of quantity proposed to be delivered at the Plant is as per Annexure A.
- iii. TSPL reserves the right to change the schedule as per its requirements. However, TSPL shall provide notice of at least fifteen (15) days for such changes. The other provisions, terms & conditions of the Agreement and supplier's obligation shall, however, remain unaltered.
- iv. TSPL shall have the option of extending the quantity beyond 0.40 MMT in case the domestic supply from Coal India Limited/ Mahanadi Coal Field Limited is less than as expected by TSPL. In such a case, the Bidder shall have no objection to supply the extended quantity as per the terms of the Agreement.

4.0. SPECIFICATIONS OF COAL

The Non Coking Steam Coal to be supplied shall be as per specifications furnished hereunder. The Non Coking Steam Coal to be supplied under this tender should be of any

origin. For Price Basis, the Base Parameters shall be as under:

Coal Specifications	Units	Base parameter	Higher Rejection limit	Lower Rejection limit
Parameter				
GCV (GAR)	Kcal/kg		4900	3000
Ash	%	15	35	
Volatile matter (GAR)	%	24 to 28		
Fixed Carbon (GAR)	%	22 to 26		
Total Moisture (GAR)	%	15	30	
Grindability	HGI	45 to 55		42
Sulphur (GAR)	%	0.35	0.6	
Ash Analysis				
Initial Deformation Temp (Under reducing atmosphere)	°C	> 1300		1250
Fe ₂ O ₃	%	< 6.5	8	
Na ₂ O	%	< 0.15	0.2	
Slagging Index	Ratio	< 0.6	0.6	
FC/ VM- Coal ratio	Ratio	0.95 to 1.05		
Base/ Acid - Ash Ratio	Ratio	< 0.2	0.2	
Size				
Up to 100 mm	%	100		
< 2mm	%	20	25%	

1. In case of Imported Coal supplied, it should be from the same seam of the same mine and no blending is allowed.
2. Detailed ash analysis of Coal shall be made available by the Contractor.
3. In case of Imported Coal, total moisture and quality analysis of Coal/Imported Coal at load port and discharge port by an independent agency shall be made available.
4. Buyer shall have the right to witness sampling and loading at load port

5.0. QUANTITY DETERMINATION

- i. Quantity determination of non- coking Steam Coal shall be at the Plant. Net adjusted quantity of Coal received at the Plant i.e. quantity worked out after carrying out adjustment due to quality variations with respect to the Base parameters, if any, (as per Clause-7.0 below) will be final and binding for the purpose of payment,
- ii. The Coal delivered shall be weighed at the Plant. The weight recorded by weighing system of TSPL or consigned station having an electronic printout facility shall be taken after consideration of empty rake weight and the lower of the weight recorded at TSPL or consigned station weighing system and RR (Railway Receipt) weight shall be taken as final. In case Weigh Bridge at the Plant or consigned station is out of order, then lower of the weight as determined by the railway weigh bridge at

nearby station and RR weight shall be taken as final for determining the weight at the Plant end. If rake weight cannot be determined by the above two processes, actual RR weight will be considered as final for determination of quantity at the Plant.

- iii. The Coal will be measured weighed rake-wise/wagon-wise for determination of quantity.
- iv. It will, be the responsibility of the Contractor to inform the rake arrival time at the Plant end at least 48 hours in advance of rake arrival.
- v. It shall be the responsibility of the Contractor to dispatch rakes under clear identification tags and distinct identification should appear in all documents so that the rake at the destination can be identified. No claim on TSPL can be made or be admissible if there is any error in determination of weighted average quality parameters due to erroneous or non-identification of rakes at the Plant.
- vi. The Contractor shall ensure that rakes are delivered to the consigned station only i.e. TSPL Coal Handling Plant. In case the rakes are diverted by the railways for any reason(s), beyond the control of the Contractor, Contractor shall furnish advance intimation and RR and other necessary details to the concerned station immediately on diversion of rake. The diverted rakes shall not be counted as received by TSPL.

6.0. QUALITY INSPECTION

Quality of Coal shall be finalized based on the inspection results of the samples taken at the Plant end. Quality determination of Coal shall be at the Plant and final payments thereof will be based on such determination at the Plant. The Contractor shall ensure the appointment of Independent Inspection Agency (ies) (IIA) after approval by TSPL (not more than two (2) Agencies during the currency of the Agreement) of international repute, for draft survey, sampling and quality analysis at load port, discharge port (as applicable) and TSPL Plant before the commencement of the first consignment. For a particular shipment, the IIA shall be same at all the three places i.e. load port, discharge port & the Plant. The IIA is to be appointed with TSPL's consent (at least 30 days prior to scheduled testing at the load port). The costs of inspection including Coal/Imported Coal-sampling analysis at load port and discharge port including the fee for inspection agency shall be borne by the Contractor.

TSPL at its option and cost can also nominate their representative to witness sampling and analysis at load port, discharge port & for referee sample(s).

- i. In case of imported coal Sampling and Testing of Coal samples at the Load Port/ Discharge port/Loading Point & Unloading Point
- ii. Sampling and Testing of Coal samples drawn at the Plant

Coal samples at the Plant shall be drawn from each rake and prepared for analysis in the presence of TSPL representative. The sample so drawn and prepared in presence of TSPL representative shall be divided into four (4) parts within one (1) day of its collection and shall be distributed as follows:

- a) One part of the sample will be taken by TSPL for analysis.
- b) The second part of the sample shall be taken by IIA for analysis at their end.
- c) The third part of the sample will be retained as referee sample. Such referee

sample shall be kept under joint lock and joint custody of IIA and TSPL, to be used for future reference and/or testing.

- d) The fourth part of the sample shall be taken for joint analysis by TSPL and the IIA for total moisture determination.

All Coal samples shall be drawn, prepared and analyzed by IIA in accordance with relevant American Standard for Testing Materials (ASTM)/ International Organization for Standardization (ISO) as detailed in *Annexure F*.

IIA shall analyze its portion of Coal sample for the parameters as mentioned in *Clause 7.0* below, drawn at the Plant, at the laboratory as may be identified by them. TSPL shall analyze its portion of the Coal sample for the same parameters drawn at the Plant. For determining total moisture, TSPL and the IIA shall undertake joint analysis within 24 hours of receipt of Coal. In case, the analysis for Total Moisture is not carried out within time frame as above, such sample(s) shall be kept under joint lock and joint custody of IIA and TSPL till determination of Total Moisture.

For adjustments in quality of Coal received at the Plant pursuant to *Clause 7.0 below*, test results of TSPL shall be considered. TSPL will submit its report to the representative of the Contractor at the Plant. In case of any dispute, due to variance in test results of IIA and TSPL beyond the limits permissible under relevant ASTM (except for TM), TSPL shall forward the referee sample to the third party laboratories having facilities for Coal analysis as per ASTM/ ISO methods and are under Council of Scientific and Industrial Research (CSIR) or Government owned/ Government approved or has the accreditation of National Accreditation Board for Testing and Calibration Laboratories (NABL), Department of Science and Technology, India for analysis. It is specifically agreed that the analysis results of such referee sample by the above stated third party shall be binding on both Parties and the cost of testing of the referee sample shall be borne by the Contractor. If no dispute is raised by the Contractor within five working days after receipt of TSPL report or ten days after distribution of samples whichever is later, no request for consideration of referee sample shall be accepted. In such a case analysis report of TSPL shall be binding on the Contractor for the purpose of payments.

7.0. ADJUSTMENT ON QUALITY VARIATION

The bidder is to deliver the coal with a range of +/- 250 Kcal/Kg of the Quoted GCV.

i. Total Moisture {As Received Basis (ARB)}

If the actual Total Moisture as per sampling / analysis through joint analysis process at the Plant varies from the Base Total Moisture of Coal/Imported Coal, the adjustment in weight shall be done on pro-rata basis. For example, for X% increase over the Base Total Moisture, the total weight will be reduced by 1.1X%. The decrease in Total Moisture below the Base value shall be ignored.

ii. Gross Calorific Value {As received Basis (ARB)}

- 1) If received GCV (ARB) deviates from Quoted GCV within +/-250 Kcal/Kg, then the landed price shall be derived as follows-

$$D = A * C / B$$

Where

- D = Derived Landed Coal Price
- A = Total Quoted Landed Price
- B = Quoted GCV (ARB)
- C = Received GCV (ARB)

- 2) If the received GCV(ARB) is beyond (-) 250 Kcal/Kg from Quoted GCV, then the landed price shall be derived as follows:

$$D = A * C / B - A * (B - C - 250) / B$$

If the GCV of coal delivered at the Plant is above the permissible range of GCV (+250 Kcal/Kg), the portion above shall be ignored for above calculations.

Where

- D = Derived Landed Coal Price
- A = Total Quoted Landed Price
- B = Quoted GCV (ARB)
- C = Received GCV (ARB)

- 3) If received GCV (ARB) is less than 3000 kcal/kg, then no payment shall be admissible.

For the clarity of above, please refer the examples given below:

Parameters	Value	D = Derived Landed Coal Price (INR)
A = Total Quoted Landed Price (INR)	4000	
B = Quoted GCV (ARB) Kcal/Kg	4000	
C = Received GCV (ARB) Kcal/Kg	3500	3250
C = Received GCV (ARB) Kcal/Kg	3600	3450
C = Received GCV (ARB) Kcal/Kg	3700	3650
C = Received GCV (ARB) Kcal/Kg	3800	3800
C = Received GCV (ARB) Kcal/Kg	3900	3900
C = Received GCV (ARB) Kcal/Kg	4000	4000
C = Received GCV (ARB) Kcal/Kg	4100	4100
C = Received GCV (ARB) Kcal/Kg	4200	4200
C = Received GCV (ARB) Kcal/Kg	4300	4250
C = Received GCV (ARB) Kcal/Kg	4400	4250
C = Received GCV (ARB) Kcal/Kg	4500	4250

iii. **Sulphur (ADB)**

If Sulphur content as per sampling/ analysis by TSPL at the Plant end exceeds the Base Sulphur content, a penalty at the rate of Rs. 20.00 per MT for every increase of 0.1% in Sulphur or part thereof shall be levied. The Sulphur content below the Base value shall be ignored. Steam Coal having Sulphur content in excess of the maximum range specified shall be rejected.

iv. **Adjustment on quality variation within the range other than the parameters indicated above**

After adjusting the received quantity at the Plant for quality parameters as above, if it is found that the adjusted quantity is higher than the Net invoiced quantity, the payment shall be restricted to Net invoiced quantity. In case the adjusted quantity at the Plant is lower than the Net invoiced quantity, the adjusted quantity at Plant shall prevail for the purpose of payment.

8.0. PAYMENT TERMS

The LC for the value of the schedule quantity as mentioned in the Annexure-A will be issued on the date of despatch of the scheduled supplies (subject to prior 5 days' notice before despatch of the supplies). The payment will be released against 90 days usance LC on as and when receipt of the supplies at the site based on the quantity and quality parameters of coal as specified in *Clause 4.0 of Volume III* of Bidding documents and adjusted as per quality analysis at TSPL Plant, on fulfillment of the following conditions:

- i. Submission of Invoice in quadruplicate duly certified by TSPL for receipt of supplies at TSPL site.
- ii. Submission of Bank Guarantee towards Contract Performance Security which shall be submitted (as per Clause 17.0 of volume I of this Bidding Document) after award of Contract
- iii. Submission of lab reports for quality tests of non-coking steam coal supplied to TSPL
- iv. For adjustment of quantity due to Coal quality variations, samples shall be taken from each rake and analyzed for each rake for payment purpose described in Volume III. The consignment at Plant end shall imply the Rake quantity.

Any balance adjustment because of quality and quantity shall be settled through debit/credit notes and payment thereof shall be made within 5 working days from the receipt of such debit/credit notes. If the settlements do not take place in the given time frame, TSPL reserves the right to adjust the same in the next available payment and/or through Contract Performance Guarantee.

9.0. STEAM COAL TRANSIT INSURANCE CLAUSES

All kind of applicable insurance shall be to Contractors' account. TSPL shall in no way be responsible for any claims/losses incurred by the Contractor before the delivery of Coal at

TSPL Plant.

10.0. TAX, OTHER STATUTORY LEVIES & RAILWAY FREIGHT

Any changes in taxes & duties and railway freight notified by Govt. of India will be to Bidders account. No such claim should be entertained during the Bid validity period or LOI period whichever is later.

11.0. COMPLIANCE WITH STATUTORY ORDERS

The Contractor shall ensure compliance of all acts/rules/regulations/policies/guidelines/orders etc. in force related to any or all of the activities covered in the imports, including shipping of the consignments, insurance, clearing, handling & forwarding and inland transportation etc. In case of any modifications in any of the provisions in respect of supply of Coal/Imported Coal, during the currency of the Agreement, the same shall become applicable and binding on Contractor and TSPL with immediate effect.

12.0. ASSIGNMENT

Contractor shall not assign or transfer the Contract, or any benefit there under to any person, firm or corporation without TSPL's prior consent in writing.

13.0. LIQUIDATED DAMAGES (LD)

LD shall be imposed for delays beyond delivery schedule in supply of Coal. The Contractor shall ensure the delivery of consignment at the Plant as per schedule given by TSPL. In case of any delay, (other than those due to Force Majeure) Liquidated Damages (LD) will be charged @ 1/2 % (One half of the one percent) of the value of delayed consignment for each week's delay or part thereof subject to a ceiling of 10% (ten percent) of the Total Contract Price inclusive of taxes & duties.

In case of non-performance of the entire Contract or part thereof, the LD will be levied on the un-executed portion of the Contract at 10% (ten percent) of unexecuted Contract value.

The month wise dispatch/shipment schedule furnished by TSPL shall be considered for the purpose of levy of LD. The Contract quantity shall be considered as the quantity mentioned at *Clause 1.0 of Volume I* for this purpose. LD would be recovered from any amount retained by TSPL, payments due to Contractors or recovered from BGs.

14.0. PERFORMANCE REVIEW

TSPL, reserves the right to review the performance of the Work under the scope of work described in the Bidding Document at any point of time. The Contract may be terminated/short closed with forfeiture of Performance Bank Guarantee due to, including but not limited to, following circumstances:

- a) Delays in supplies for reasons other than Force Majeure.
- b) Requesting for change of allocation of port, delivery schedule/period etc. after the same has been finalized which would be deemed to constitute refusal to perform the Contract.
- c) Refusal to accept reasonable change in schedule made by TSPL.
- d) Failure to create system to identify rakes at the Plant.
- e) Material breach of any condition of the Contract.

- f) Supply from non-designated mines/suppliers i.e. who have not given authorization in favour of the Contractor at the time of submission of Bids, without express and written permission of TSPL.
- g) Holding TSPL responsible for berthing delays.

15.0. COMPLIANCE CERTIFICATE REGARDING GOI

The Contractor shall issue a compliance certificate as per *Annexure M* for each shipment at the time of submission of invoice to the effect that they have fully complied with the Govt. of India guidelines and its own procurement procedures with due diligence.

16.0. AGREEMENT

The Agreement, entered into subsequently within fifteen (15) days after issuance of Letter of Intent, shall constitute full and complete understanding between the Parties and terms and conditions thereof.. The Annexures listed therein shall be deemed to form an integral part of the Agreement. The Agreement, once signed, shall supersede all prior correspondence to the extent of inconsistency or repugnancy to the terms and conditions contained in the Agreement. Any modification of the Agreement shall be effected only by a written instrument signed by the Authorized Representative of both the Parties. The Agreement with the Successful Bidder is proposed to remain in force for a period of 6 months (expected initial supply period of 3 months plus 3 months) from the date of signing of Agreement and further extendable, in case TSPL advises the Successful Bidder, based on the progress of execution of Agreement.

VOLUME - IV
ANNEXURES, FORMS & FORMATS

Annexure A
**BREAK-UP OF QUANTITY OF NON-COKING STEAM COAL TO BE SUPPLIED
UNDER THE CONTRACT**

Name of the Plant: Talwandi Sabo Power Limited

Tentative delivery schedule is given below

Date from LOI	Quantity (Metric Tonnes)
30 days	
30- 60 days	1,00,000
60-90 days	1,00,000
Beyond 90 days	To be furnished later

Note: This Steam Coal "Schedule of supply" is only tentative & shall be subjected & adjusted to technical requirements of power generation from TSPL & approval of its off- take, including governing rules & policies for permissible blending as applicable from time to time.

*TSPL reserves the right to defer the delivery schedule as long as it is in the bid validity period.

Annexure B
PROFORMA OF BANK GUARANTEE FOR EARNEST MONEY DEPOSIT (EMD)
(TO BE STAMPED IN ACCORDANCE WITH THE STAMP ACT)

Guarantee No. :
M/ s. Talwandi Sabo Power Limited
(1980 MW Power Plant)
Village- Banwala,
Mansa-Talwandi Sabo Road,
Distt. Mansa,
Punjab.

Dear Sirs,
Guarantee No. _____
Amount of Guarantee: Rs. _____ /-
Guarantee cover from:..... To

The undersigned, constituted under the
.....having its Head Office at and amongst
other places a Branch, at (hereinafter called “the bank”) taking into
consideration that M/s.with its Registered Office
at.....(hereinafter called the “Bidder”), have received a enquiry for
..... for Talwandi Sabo Power Limited, Village-Banwala Distt-Mansa
(Punjab) (hereinafter called the “Principals”).

That the Principals are prepared to consider the offer of the Bidder provided the offer is
accompanied by a Bank Guarantee for an amount of Rs./- towards
Earnest Money Deposit.

DECLARES:

Hereby to Guarantee irrevocably up to a maximum amount of Rs.
..... the due fulfillments by the Bidder
of their obligations in this regards, and consequently undertakes to pay, without demur,
reservations, recourse, contest or protest and/ or without any reference to the Bidder, to Principals
on their first written demand (signed by a Associate General Manager of the Company with date
and amount in Rs.) all that which the Principals declare that Bidder are due to them in this
respect, such with due observance of the maximum amount.

The liability of the bank will arise only if a letter from the Principals stating non-fulfillment by
the Bidder of their obligation is received by the bank on or before

The bank shall not be released of its obligations under these presents by any exercise by the
Principals of its liberty with reference to matters aforesaid or any of them or by reason of any
other act of forbearance or other acts of omission or commission on the part of the Principals or
any other indulgence shown by the Principals or by any other matter or things whatsoever which

under law would, but for this provision, have the effect of relieving the bank.

The Bank also agrees that the Principals at its opinion shall be entitled to enforce this Guarantee against the Bank as a Principal debtor, in the first instance without proceeding against the Contractor, notwithstanding any security or other Guarantee that the Principal may have in relation to the Bidders liabilities.

This Guarantee comes into force from the date of this Guarantee and will remain valid up toand, so that claims, if any, must have been received latest by the undersigned on at the Bank's Office at Mansa.

This Guarantee is not negotiable or assignable.

Please return this Guarantee to us for cancellation on expiry.

Notwithstanding anything herein contained, our liability under this guarantee shall:

Our liability under this Guarantee is restricted to Rs.....

Guarantee shall be valid up to

We are liable to pay the guaranteed amount or any part thereof towards full & final settlement of our liability under this Bank Guarantee only and only if you serve upon us a written claim or demand on or before the date of expiry of this Guarantee.

Dated at Mansa _____ day of _____, 2013.

ANNEXURE C
PROFORMA OF PERFORMANCE BANK GUARANTEE(PBG)

Date :

Guarantee No. :

To

Talwandi Sabo Power Limited

Village Banwala,

Mansa-Talwandi Sabo Road,

Distt. Mansa, Punjab-151302

India

WHEREAS M/s _____, a company incorporated under the laws of India and having its registered / principal office at _____ (hereinafter referred to as the “Contractor” which expressions shall include its successors and assigns);

WHEREAS, Contractor has in terms of _____LOI No. _____date _____ and Agreement dated _____ (hereinafter referred as the “_____ Agreement”) entered between Talwandi Sabo Power Limited (TSPL) and itself, agreed to perform the works and Services as stated in the _____ Agreement.

WHEREAS, as per provision of the said _____ Agreement, the Contractor is required to furnish to TSPL a Bank Guarantee for _____ (Rupees _____ only) towards due and faithful performance of the its obligations under the _____ Agreement.

Now, we _____ (name of the bank, branch) at _____(address) (which include our successors and assigns) hereby irrevocably and unconditionally agree and undertake as follows :

We hereby irrevocably and unconditionally guarantee to pay to TSPL, the sum in aggregate not exceeding _____ (Rupees _____ only), without any demur, merely on the first written demand signed by TSPL representative stating that the amount claimed is due by reasons of breach by the said Party of any of the terms or conditions contained in the said Contract or by reasons of the Party’s failure in performance of the Contract and / or any other agreement, if any. Any such demand made on us shall be conclusive as regards the amount due and payable to you by us under this guarantee.

We agree that it shall not be obligatory on part of TSPL to establish non-fulfillment of the contractual obligations as stipulated in the O&M Agreement under the terms of this guarantee and we shall, on a simple written demand from TSPL, immediately pay to TSPL, the said amount without any demur or delay.

Notwithstanding anything to the contrary, TSPL’s decision as to whether the Contractor has made any such default or defaults under the aforesaid _____ Agreement and / or any other agreement, if any and the amount or amounts to which TSPL is entitled by reason thereof, will be binding on us and we shall not be entitled to ask you to establish your claim or claims under this guarantee and / or be concerned with any dispute, if any between TSPL and the Contractor and / or refer to the Party and / or rely upon any communication of the Party, but will pay forthwith the sum demanded by TSPL on first written demand without any protest or demur.

The decision of TSPL that any sum has become payable shall be final and binding on the Bank.

This guarantee shall come into force from the date of issue of this guarantee and shall remain in full force and effect up to and including _____. Should it be necessary to extend the validity of this guarantee beyond the said date, we undertake to extend the period of the guarantee on TSPL's request till such time as may be mutually agreed between you and the Party.

We further agree that TSPL shall have the full liberty without our consent and without affecting in any manner our obligations hereunder to vary any of the terms and conditions of the said _____ Agreement and all other written agreement, if any relating to the Contract and/or to extend the time for performance by the Party from time to time.

Notwithstanding anything contained hereinabove our liability under this guarantee is restricted to _____ (Rupees _____ only).

This guarantee shall remain in full force and effect up to and including _____ (Validity). Unless a claim or demand in writing is lodged with us within a period of 6 (six) months from the date of expiry of the guarantee all your rights under this guarantee shall stand forfeited and we shall be released and discharged from all liabilities under this guarantee.

THIS GUARANTEE SHALL BE SUBJECT TO THE LAWS OF INDIA AND THE JURISDICTION OF THE COURTS IN BATHINDA, PUNJAB, INDIA

SIGNED AND DELIVERED this _____ day of _____, 20__.

For and on behalf of

Bank :

Address :

(AUTHORISED SIGNATORY OF BANK)

ANNEXURE D
LIST OF BANKS FOR ISSUANCE OF EMD/ PBG

Domestic Suppliers		
Any Nationalized Banks in India		
Private Sector Banks		
ICICI Bank Ltd	Yes Bank Ltd	HDFC Bank Ltd.
Kotak Mahindra Bank Ltd	Axis Bank Limited	IndusInd Bank Ltd.
Foreign Banks		
Citi Bank	Deutsche Bank Ltd	The Hongkong and Shanghai Banking Corporation Ltd
Standard Chartered Bank	Bank of America	BNP Paribas
Credit Agricole Corporate and Investment Bank	DBS	The Royal Bank of Scotland (RBS)
Bank of Tokyo-Mitsubishi UFJ Ltd	Mizuho Corporate Bank	ANZ (Australia and New Zealand Banking Group Limited)
Barclays	J P Morgan	Credit Suisse
ING Vysya Bank Ltd.		
Foreign Suppliers		
Any bank that is globally rated at least "A" by S&P / Moody's / FITCH		
In case of other banks, the same needs to be confirmed by any of the Banks in India from above list for Domestic Suppliers		

ANNEXURE E1
END USER CERTIFICATE FOR SUPPLIES OF QUANTITIES

(ON THE LETTER HEAD OF END-USER/PSU/S)

(To whomsoever it may concern)

REF NO:

DATED:

To,
COO-TSPL
Talwandi Sabo Power Limited
Talwandi Sabo – Mansa Road
Village- Banawala, Distt- Mansa
Punjab-151302

Dear Sir,

Sub: _____

This is to certify that, M/s _____ (Name of Bidder) have supplied imported/domestic/blended*steam Coal to us as per details given below:

S. No	Period of Supply (From-To)	Quantity (MTPA)

This certificate is issued at the request of M/s _____ (Bidder) for the purpose of participating in the tender.

(Signature of Authorized Person With
Name, Designation & Complete Address)

PLACE: _____

DATE: _____

Note:

1. In case supplies have been made through PSU/s, the certificate from PSU must indicate
2. *Strike off whichever is not applicable

ANNEXURE E2
CERTIFICATE FROM STATUTORY AUDITORS OF THE BIDDER
FOR SUPPLIES MADE OF COAL/IMPORTED STEAM COAL
(ON LETTER HEAD OF STATUTORY AUDITORS)

REF NO:

DATED:

To,

COO-TSPL
Talwandi Sabo Power Limited
Talwandi Sabo – Mansa Road
Village- Banawala, Distt- Mansa
Punjab-151302

Dear Sir,

Sub:

We have examined the books of accounts, records and other relevant documents, along with other necessary information and explanations furnished by M/s. _____ having offices at _____. We hereby certify that M/s _____ (Bidder) has supplied imported/domestic/blended*steam Coal to end-user (power/ cements/ industrial utilities) directly or through PSU(s) in India as under:

S. No.	Name of End User/ PSU(s)	Financial Year	Quantity Supplied (MTs)

SIGNATURE: _____

NAME OF THE PARTNER/ PROPRIETOR MEMBERSHIP NO SEAL OF STATUTORY AUDITORS: _____

PLACE _____

DATE _____

Note:

1) * Strike off whichever is not applicable

ANNEXURE F
STANDARDS FOR STEAM COAL ANALYSIS
Reference list

Sr. No.	Analysis	Standard
1	Steam Coal Sampling	ISO 9411 or ISO 1988
2	Moisture	ISO 589
3	Volatile Matter	ISO 562
4	Ash	ISO 1171
5	Sulphur	ISO 351
6	Gross Calorific Value	ISO 1928
7	Hard Grove Index	ISO 5074
8	Ash Fusion Temperature	ISO 540
9	Bulk Density	ASTMD291
10	Size	ISO 1953
11	Ash Analysis	ASTM D3682

ANNEXURE G
TECHNICAL BID SUBMISSION FORM
Procurement of up to 0.40 MMT of Coal

Bid Ref No. and Date :
Bidder's Name and Address:

To,
COO-TSPL
Talwandi Sabo Power Limited
Talwandi Sabo – Mansa Road
Village- Banawala, Distt- Mansa
Punjab-151302

Dear Sirs,

Sub: Bidding Document No. _____ for procurement of up to 0.4 Million Metric Ton of Steam Coal for TSPL Power Plant.

1. We hereby submit Bids for 'Supply of up to 0.4 Million Metric Ton of Steam Coal for TSPL Power Plant as outlined in the Bidding Documents of Talwandi Sabo Power Limited'.

We have thoroughly examined and understood the instructions, scope of work and the terms and conditions covered in the Bidding Documents issued by Talwandi Sabo Power Limited, being fully aware of nature and scope of work required.

We hereby confirm our acceptance and compliance to the entire provisions of Technical Specifications, scope of work and terms and conditions covered in the Bidding Documents. We declare that work will be executed strictly in accordance with requirement and Bidding Document provisions.

2. We hereby confirm that we have submitted the following as per the provisions of the Bidding Document:
 - i. Signed copy of Bid Document as token of acceptance of the terms.
 - ii. Power of Attorney in favor of Authorized Signatory for signing the Bid.
 - iii. Bank Guarantee No: Dated _____ issued by _____ (Name & Address of issuing Bank) for Rs. _____ valid up to _____ towards Earnest Money Deposit (EMD). (*If EMD submitted through Bank Guarantee*)
 - iv. Certificates from end-users for supplies of non-coking steam Coal/Imported Coal.
 - v. Certificate from statutory auditors for experience for supply of non- coking Steam Coal supplies.
 - vi. Certificates from end-users for handling of bulk commodities. Either by Bidder or Consortium Member, whichever is applicable
 - vii. Certificate from statutory auditors of Bidder/ Consortium Member for handling
 - viii. Authorization letter from mine owner.

- ix. Declaration for no deviation or Bid being suggestive, no cross-holding and having submitted a single offer.
 - x. Price Bid Submission form.
 - xi. Declaration for compliance with the rules and regulations of Government.
 - xii. Certificates for financial qualification requirements.
 - xiii. In the event of Joint Venture/ Consortium, legally binding MOU/ Agreement amongst all the Partners.
3. We further confirm the following
- i. We undertake, if our Bid is accepted, to provide Bank Guarantee for Contract Performance Security. as per stipulated formats and amounts and within the time specified in the Bidding Documents.
 - ii. Issuance of Letter of Intent, along with signing of Agreement with the Successful Bidder subsequently only will constitute the formation of the Contract.
4. We hereby submit our Bid and undertake to keep our Bid valid for a period of 180 days from the last date of submission of Bid. We hereby further undertake that during the said period we shall not vary/ alter or revoke our Bid.
5. We understand that TSPL is not bound to accept the lowest or any other Bid, TSPL may receive.
6. We, hereby declare that only the persons or firms interested in this proposal as principals are named here and that no other person or firms other than those mentioned herein have any interest in this proposal or in the Contract to be entered into. We further declare that this proposal is made without any connection with any other person, firm or party and is in all respect for and in good faith, without collusion or fraud.

Signature _____

Name _____

Designation _____

Seal

ANNEXURE H
PRICE BID SUBMISSION FORM

Bid Ref No: and Date:

Bidders Name and Address:

To,
COO-TSPL
Talwandi Sabo Power Limited
Talwandi Sabo – Mansa Road
Village- Banawala, Distt- Mansa
Punjab-151302

Dear Sir,

Sub: Bidding Document No: _____ for Procurement of up to 0.4 Million Metric Ton of Steam Coal for TSPL Power Plant.

1. Having examined the Bidding Documents No. _____ including its Amendments/ Addenda/Corrigenda/Errata and Clarifications if any (Insert Numbers), the receipt of which is hereby acknowledged, we the undersigned, offer Steam Coal under the above-named Package: "Procurement of up to 0.40 MMT of Steam Coal for Talwandi Sabo Power Limited Power Plant" in full conformity with the said Bidding Documents for the sum (including all taxes and duties)

S.No	Description	Units	In Figure	In words
1	Total Quoted Landed Price(A)	Rs/ MT		
2*	Quoted GCV (B)	Kcal/ Kg		
3	Total Quoted Landed Price Rs/1000GCV (A/B)	INR		
4	Total Quantity Offered	MT		

**If different grades of coal are being offered, the above table can be submitted for each grade*

We have thoroughly examined and understood the instructions, scope of work and the terms and conditions etc. covered in the Bidding Documents issued by TSPL, being fully aware of nature and scope of work required.

We hereby confirm our acceptance and compliance to all the provisions of the Bidding Documents. We declare that the work will be executed strictly in accordance with the

requirement and Bidding Documents provisions.

We further confirm the following:

- i. We have quoted the prices as per provisions of the Bid Documents.
- ii. We further declare that we have not taken any deviation to provisions of Bidding Documents.
- iii. We confirm that our quoted prices are based on the provisions of the Bidding Documents.

2. We further confirm the following:

While quoting, we have taken into account all the acts, laws, rules, regulations & notifications of Government of India, currently in vogue, relating to applicability and rates of all duties as applicable.

We agree to abide by this Bid for a period of 180 days from the last date of Bid submission as stipulated in the Bidding Documents and it shall remain binding upon us and may be accepted by TSPL at any time before the expiration of that period.

Until a formal Contract is prepared and executed between us, this Bidding Document, together with TSPL's written acceptance thereof in the form of TSPL's Letter of Award shall constitute a binding Contract between us.

We understand that TSPL is not bound to accept the lowest or any other Bid.

If our Bid is accepted, we undertake to provide Contract Performance Guarantee in the formats and amounts and within the times as specified in the Bidding Documents.

We undertake, if our Bid is accepted, to commence work for supply of Coal immediately upon your Letter of Award to us and to achieve completion of our obligations within the time specified in the Bidding Documents.

We, hereby, declare that only the persons or firm interested in this proposal as principals are named here and that no other persons or firms other than mentioned herein have any interest in this proposal or in the Contract to be entered into. We further declare that this proposal is made without any connection with any other person, firm or party and is in all respect for and in good faith, without collusion or fraud.

Signature: _____

Name: _____

Designation: _____

Seal

ANNEXURE I

VENDOR REGISTRATION FORM

VENDOR REGISTRATION FORM	
Dear Vendor,	
Kindly fill in the following details about your esteemed organization for the updation of our database. We assure you that all information provided by you shall be kept confidential.	
CATEGORY (Manufacturer/ Service Vendor / Trader / Dealer etc.)	
MAJOR PRODUCT / SERVICE	
GENERAL INFORMATION	
NAME OF THE VENDOR	
NAME OF THE PROMOTER	
DATE OF INCORPORATION	
STATUS OF THE VENDOR (Proprietary / Private Limited / Partnership / Public Limited / Others)	
<u>ADDRESS FOR CORRESPONDENCE</u>	
HOUSE NUMBER & STREET	
CITY	
POSTAL CODE	
STATE	
TELEPHONE NUMBER	
FAX NUMBER	
<u>REGISTERED OFFICE</u>	
HOUSE NUMBER & STREET	
CITY	
POSTAL CODE	

STATE	
TELEPHONE NUMBER	
FAX NUMBER	
<u>FACTORY / WORKS</u>	
HOUSE NUMBER & STREET	
CITY	
POSTAL CODE	
STATE	
COUNTRY	
TELEPHONE NUMBER	
FAX NUMBER	
COMPANY WEBSITE	-
Do you Fall under Micro Small and Medium scale enterprise, if yes please provide certificate	-
<u>CONTACT PERSON DETAILS</u>	
NAME	
DEPARTMENT	
DESIGNATION	
MOBILE NUMBER	
E-MAIL ID	-
ALTERNATE E-MAIL ID	-
TAXATION DETAILS	
INCOME TAX NUMBER (PAN)	
EXCISE REGISTRATION NUMBER	
EXCISE RANGE	

EXCISE DIVISION		
EXCISE COMMISSIONERATE		
TIN NUMBER		
VAT / CST NUMBER		
SERVICE TAX REGISTRATION NUMBER		
BANK DETAILS		
BANKER'S NAME		
BANK BRANCH		
HOUSE NUMBER & STREET		
CITY		
POSTAL CODE		
STATE		
BANK ACCOUNT NUMBER		
IFSC CODE (Please get this code from your bank branch) (11 Digit)		
FINANCIAL DETAILS		
FINANCIAL YEAR	GROSS TURNOVER	NET PROFIT
2011-12		
2010-11		
2009-10		
* Kindly specify the figures in INR Crores and enclose the audited financial reports for the same		
QUALITY SYSTEM INFORMATION		
PERSON RESPONSIBLE		
DESIGNATION		
TELEPHONE		
FAX		

MOBILE	
E-MAIL	-
TECHNICAL COLLABORATIONS (Indigenous / Foreign / NA)	
TECHNICAL PARTNER	-
CONTACT PERSON NAME	
HOUSE NUMBER & STREET	
CITY	
POSTAL CODE	
STATE	
TELEPHONE NUMBER	
FAX NUMBER	
MOBILE NUMBER	
WEBSITE ADDRESS	
REFERENCES	
LIST YOUR TOP FIVE CLIENTS	
HAVE YOU/ YOUR SISTER CONCERN EVER WORKED WITH ANY OF THE VEDANTA GROUP COMPANY* (Yes / No) (If yes, please enclose the order copies)	

HAVE YOU/ YOUR SISTER CONCERN EVER BLACKLISTED IN ANY OF THE VEDANTA GROUP COMPANY* (Yes/ No) (if yes, state reason)

AFTER SALES SERVICE

NEAREST SERVICE LOCATION

HOUSE NUMBER & STREET

CITY

POSTAL CODE

STATE

CONTACT PERSON NAME

PHONE NUMBER

SKILLED MANPOWER STRENGTH

FACILITIES AVAILABLE

CUSTOMER SUPPORT

DO YOU INFORM YOUR CUSTOMER ABOUT THE FOLLOWING: (please indicate YES / NO)

A) QUALITY CHANGES

B) QUANTITY CHANGES

C) DELIVERY CHANGES

D) PRICE CHANGES

DO YOU KEEP REFERENCE SAMPLES? IF YES, HOW LONG?

DO YOU KEEP TRACK OF NON-CONFORMITIES?

DO YOU HAVE DOCUMENTED PROCEDURES FOR CUSTOMER COMPLAINTS?

HOW OFTEN YOU OBTAIN FEEDBACK FROM CUSTOMERS? (Monthly / Quartely / Yearly)

MANUFACTURING & PROCURMENT DETAILS

PRODUCTION CAPACITY		
AVERAGE CAPACITY UTILIZATION		
BIGGEST ORDER EXECUTED (Please mention value also)		
ORGANIZATIONAL MANPOWER (NUMBERS)		
ENGINEERS		
SUPERVISORS		
SKILLED LABOUR		
UNSKILLED LABOUR		
PLANNING & MONITORING TOOLS USED		
MAJOR MACHINERIES WITH MAKE		
LIST YOUR MAJOR RAW MATERIALS & THEIR SOURCES	a)	
	b)	
	c)	
	d)	
	e)	
LIST YOUR MAJOR BOUGHT OUT ITEMS & THEIR SOURCES	a)	
	b)	
	c)	
	d)	
	e)	
LIST YOUR MAJOR IMPORTS & COUNTRIES FROM WHERE IMPORTED	a)	
	b)	
	c)	
	d)	
	e)	

LIST YOUR MAJOR SUB- CONTRACTORS	a)
	b)
	c)
	d)
OTHERS	
Is any of your relatives working in one of the Vedanta Group Companies*? (Yes / No)	
If yes, kindly provide the following details	
NAME	
DESIGNATION	
COMPANY	
LOCATION	
I / We declare that the information furnished above is correct to the best of my / our knowledge.	
I / We undertake to inform you at the earliest of any changes in the details mentioned above	
AUTHORIZED SIGNATORY	
Name:	Seal of the Company
Designation:	

***VEDANTA GROUP COMPANIES**

1. HINDUSTAN ZINC LIMITED, (HZL)
2. VEDANTA ALUMINIUM LIMITED, JHARSUGUDA (VAL)
3. VEDANTA ALUMINIUM LIMITED, LANJIGARH (VAL)
4. BHARAT ALUMINIUM COMPANY (BALCO)
5. MADRAS ALUMINIUM COMPANY (MALCO)
6. SESA GOA
6. KONKOLA COPPER MINES (KCM)
7. STERLITE TECHNOLOGIES LIMITED (STL)
8. STERLITE INDUSTRIES INDIA LTD (SIIL)
9. STERLITE ENERGY LTD (SEL)
10. CAIRN INDIA
11. COPPER MINES OF TASMANIA, (CMT)
12. TALWANDI SABO POWER LIMITED (TSPL)

ANNEXURE J
FORMATS - FINANCIAL QUALIFICATION REQUIREMENT

1. ANNUAL TURNOVER

To,
COO-TSPL
Talwandi Sabo Power Limited
Talwandi Sabo – Mansa Road
Village- Banawala, Distt- Mansa
Punjab-151302

Dear Sir,

In order to meet the Qualification requirement as mentioned in *Clause 19.0 of Volume I* of Bidding Document, we hereby furnish the following details:

We, _____(Name of Bidder/ Name of Lead Member) confirm that our average Annual

Turnover on stand-alone basis during the preceding three financial years as on the last date of Bid submission is not less than INR 200 Crores (Indian Rupees Two Hundred Crores only) or in equivalent foreign currency. In support of the above, we are enclosing Annual Reports, Balance Sheets and Profit & Loss Account duly certified by a Chartered Accountant.

Average Annual Turnover for preceding three years:

Sr. No,	Financial Year	Average Annual Turnover		Exchange Rate as on seven days prior to last date Bid Submission
		Amount in Bidder's Currency	Amount in Rs.	
1	2009-10			
2	2010-11			
3	2011-12			

Date: _____

Signature: _____ Place: _____

Name: _____

Designation: _____

Seal of Firm

Note:

1. In case the Bid is submitted by a Joint Venture, information as above shall be furnished by the Lead Member.
2. Documentary evidence like Annual Reports, Audited Financial Statements for preceding three financial years from the last date of Bid submission to be enclosed.
3. This certificate should either be countersigned by Statutory Auditors or may be issued by Statutory Auditors on their Letter head.

2. NET-WORTH

To,

COO-TSPL

Talwandi Sabo Power Limited

Talwandi Sabo – Mansa Road

Village- Banawala, Distt- Mansa

Punjab-151302

Dear Sir,

In order to meet the Qualification requirement as mentioned in *Clause 19.0 of Volume I* of Bidding Document, we hereby furnish the following details:

We, _____ (Name of Bidder/ Name of Lead Member) confirm that Net-worth of our company as on the last date of financial year immediately preceding the last date of Bid submission is not less than 25% of its paid up share capital and is not less than INR 50 Crores (Indian Rupees Fifty Crores only) or in equivalent foreign currency.

The Details are as under:

Sr. No.	Description	Details (As on last date of preceding financial year of last date of Bid submission)
1	Paid-up share capital (Rs. Crore)	
2	Net-worth (Rs. Crore)	
3	%age of Networth to Paid up share capital	

Date:

Place:

Signature:

Name:

Designation: _____

Seal of firm:

Notes:

1. Documentary evidence like Annual Reports, Audited Financial Statements for preceding three financial years from the last date of Bid submission to be enclosed.
2. In case the Bid is submitted by a Joint Venture, information as above, shall be furnished by Lead Member.
3. This certificate should either be countersigned by Statutory Auditors or may be issued by Statutory Auditors on their Letter head.

3. UNUTILIZED LINE OF CREDIT

To,

COO-TSPL

Talwandi Sabo Power Limited

Talwandi Sabo – Mansa Road

Village- Banawala, Distt- Mansa

Punjab-151302

Dear Sir,

We hereby confirm that Unutilized Line of Credit for fund based and non-fund based limits with cash and bank balances including fixed deposits of our company, duly certified by Bankers, as on a date not earlier than 15 days prior to the last date of Bid submission is not less than INR 25 Crores (Indian Rupees Twenty Five Crores).

The details are as under:

Sr. No.	Description	Amount in Indian Rupees as on
1	Sanctioned Line of Credit	
2	Utilized Line of Credit	
3	Unutilized Line of Credit	

Date:

Signature:

Place:

Name:

Designation: _____

Seal of firm:

Notes:

1. Certificates from the Banker(s) in respect of Unutilized Line of Credit as above to be enclosed along with this Annexure.
2. In case certificates from more than one bank are submitted, the certified unutilized limits shall be of the same date from all such banks.

4. PROFORMA OF CERTIFICATE

(TO BE SUBMITTED BY CEO/CFO OF THE HOLDING COMPANY ALONGWITH THE BID)

Ref.: _____ Date: _____

To,

COO-TSPL
Talwandi Sabo Power Limited
Talwandi Sabo – Mansa Road
Village- Banawala, Distt- Mansa
Punjab-151302

Dear Sir,

1. I, M/s _____(CEO of the company / CFO of the company)*, declare that M/s _____(Name of the Holding Company) is the Holding Company of M/s _____ (Name of the Bidder)
2. I hereby confirm and undertake that the unaudited unconsolidated financial statements submitted in respect of the Bidder as part of the Bid reference no _____ dated _____ have been considered for the purposes of the finalization of consolidated financial statements of the Holding Company as part of the Annual Reports.
3. I further, certify that the figures in the unaudited unconsolidated financial statements are true and correct and same have been duly reflected in the audited consolidated financial statements and/or Annual Report of the Holding Company.

Yours faithfully,

(Signature)

Name & Designation: _____

Name of the Company: _____

(Seal of Company)

*(*strike off whichever is not applicable)*

Note:

Such a certificate shall also be certified by the Statutory Auditors.

ANNEXURE K
AUTHORISATION FROM MINE OWNER
(ON THE LETTER HEAD OF ISSUING COMPANY)

REF No:

Date:

To,
COO-TSPL
Talwandi Sabo Power Limited
Talwandi Sabo – Mansa Road
Village- Banawala, Distt- Mansa
Punjab-151302

Dear Sir,

Sub: _____

We _____(Name of Mine Owner) established and reputed producer of Steam Coal having mines at _____ (Name of Place) exporting a quantity of _____MMT per annum, hereby authorize(Name of Bidder) to bid, negotiate, and conclude the Contract with Talwandi Sabo Power Limited for the quantity _____MMT and quality as per the terms of Tender No _____ for _____MMT of non-coking Steam Coal produced by us.

Yours faithfully,

Signature

Name:

Designation:

For and on behalf of M/s (Name of Mine Owner)

(Company Seal)

ANNEXURE L
DECLARATIONS BY AUTHORIZED REPRESENTATIVE
(ON THE LETTER HEAD OF THE BIDDER)

Bidding Document Ref. No.

Date

To,
COO-TSPL
Talwandi Sabo Power Limited
Talwandi Sabo – Mansa Road
Village- Banawala, Distt- Mansa
Punjab-151302

Dear Sir,

Sub: _____

We hereby certify that we have gone through all terms and conditions of the above referred Bidding Documents and hereby confirm the following:

1. Bid submitted by us is in total compliance of the terms of Bidding Documents as per *Clause 9.0, Volume-I* of the Bidding Documents and no deviations and/or suggestive Bids whatsoever are incorporated in our Bid.
2. We have submitted only one (01) Bid and have not submitted price in conjunction with any other Bidder or have not submitted Bid in any other name either directly or indirectly.
3. No member of our Board of Directors and/or its promoters/proprietors have any cross holding/ shareholding directly and/or indirectly in any manner whatsoever with any other participating Bidder in this tender.

We also certify that we do not have any history of defaulting on Contracts.

We further undertake that the entire Work shall be performed as per the terms of the Bidding Documents.

Date:
(Name & Designation)
Official Seal/Stamp

Signature of Authorized Representative of Bidder

ANNEXURE M
COMPLIANCE CERTIFICATE
(TO BE SUBMITTED ALONG WITH SUPPLIES)

This is to certify that we have fully complied with Govt. of India guidelines, including State Governments and Local Bodies, for supply of non-coking Steam Coal to Talwandi Sabo Power Limited and have followed our procurement procedure with due diligence.

Signature and Name of the Authorized Signatory