

**Talwandi Sabo Power Limited  
(A Vedanta Ltd. Company)**

**EOI Dated 20-July-2017**

**INVITATION FOR EXPRESSION OF INTEREST (EOI)**

**FROM**

**INTERESTED PARTIES**

**FOR**

**ESTABLISHING INTEGRATED CEMENT PLANT/ CEMENT CLINKER GRINDING UNIT/ CEMENT BLENDING UNIT/ ALLIED PRODUCTS MANUFACTURING UNITS IN/ ADJACENT TO TSPL (3X660 MW) POWER PLANT ON “BUILD, OWN AND OPERATE (BOO)/JV MODE”**

Vedanta Limited (“Vedanta”), is one of the world’s leading diversified natural resources companies. With business operations in India, Australia, UAE, Zambia, South Africa, Namibia, Liberia, Ireland and Sri Lanka; Vedanta limited is a leading producer of Oil & Gas, Zinc, Lead, Silver, Copper, Iron Ore, Aluminium and Commercial Power.

M/s Talwandi Sabo Power Limited (TSPL), a subsidiary of Vedanta Limited., is the largest Independent power plant (IPP) in Punjab, India. The configuration of this supercritical thermal power plant is 3x660 MW with all units operational. TSPL is located around 45 Kms from Bathinda, 200 kms from Chandigarh & 300 Kms from NCR. Nearest airport is Bathinda domestic airport.

The Annual Ash generation from the thermal power plant is expected to be about 2 MMTPA. TSPL intends to increase its Ash Utilization by inviting EOI from interested parties for establishing integrated cement plant/ cement clinker grinding unit/ cement blending unit/ allied products manufacturing unit in/ adjacent to the power plant on “Build, Own and Operate (BOO)/ JV mode/other proposals.

Interested parties may clearly indicate in their proposal about the inputs required from TSPL.

### **1. Purpose of EOI/RFP:**

Through this EOI, TSPL intends to shortlist reputed parties having the requisite capability and willing to establish an integrated cement plant/ cement clinker grinding unit/ cement

blending unit/ allied products manufacturing unit of 0.5 MTPA or higher capacity on Build, Own and Operate (BOO) basis/JV mode.

The Interested Parties shortlisted on the basis of their “Expression of Interest (EOI)” may be considered for further steps of business partner selection.

## **2. Role of the Interested Parties/TSPL**

- i. The capacity of manufacturing unit shall be at least 0.5 MTPA capacity. A higher capacity establishment may be preferred.
- ii. Ash required for the plant shall be made available by TSPL.
- iii. Interested party shall sign a long term agreement with TSPL for use of Fly Ash exclusively from the power station from the date of commissioning of cement/Allied product plant.
- iv. All other raw material required for manufacturing unit shall be arranged by the Interested Party.
- v. All clearances related to establishment of manufacturing unit shall be obtained by the interested party; however TSPL shall provide necessary assistance in this process. Any amendments/modifications in the same, have to be regularly ensured and complied with, by the interested party.
- vi. The interested party/JVC shall be responsible for the marketing, selling and logistics of the raw material and produce of these Plants, subject to the laws and regulations applicable to TSPL.

## **3. Required Information:**

- I. Financial strength of the organization is required to establish the manufacturing facility: Balance Sheets for last three (3) years are to be submitted along with interest.
- II. Interested parties may clearly indicate in their proposal about the inputs required from TSPL
- III. The party submitting the EOI shall be bearing all costs associated with the preparation and submission of the EOI and TSPL will, in no case, be responsible or liable for these costs, regardless of the conduct or outcome of the assessment/evaluation process.

## **4. Submission of EOIs:**

Interested parties are required to submit all required documents complete in all respects with one original and one authenticated copies for each in hard form under the registered post or hand delivered to the address:

Mr. Raj Bandhu Santosh  
Head commercial  
Mansa Talwandi Sabo Road

District- Mansa- 151302

On or before 17:00 Hrs.16<sup>th</sup> Aug 2017

The top left hand corner of the envelope shall indicate “EOI FOR ESTABLISHING INTEGRATED CEMENT PLANT/ CEMENT CLINKER GRINDING UNIT/ CEMENT BLENDING UNIT/ ALLIED PRODUCTS MANUFACTURING IN/ ADJACENT TO TSPL POWER PLANT ON “BUILD, OWN AND OPERATE (BOO)/JV MODE”.

Electronic (Soft form) copy of the EOI should be sent to the email address [tspl.eoi@vedanta.co.in](mailto:tspl.eoi@vedanta.co.in) . If there is any discrepancy in the documents submitted in hard form & Soft form, the documents in hard form will be considered for evaluation.

Each page of the documents submitted shall be duly authenticated by the applicant.  
The language of submission of applications shall be in English.  
Financial Data, Project Costs shall be in INR only.

For any further clarification/queries, the following personnel may be contacted:

Mr. Gagandeep Singh  
Associate Manager  
Contact: 01659-248145  
Mobile: 7087026227  
Email: [singh.gagandeep@vedanta.co.in](mailto:singh.gagandeep@vedanta.co.in)

Mr. Naveen Mahur  
Associate Manager  
Contact: 01659-248105  
Mobile: 9899549497  
Email: [naveen.mahur@vedanta.co.in](mailto:naveen.mahur@vedanta.co.in)

**Standard Format for Expression of Interest (On Company's letter head)**

Date: \_\_\_\_\_

Head commercial  
Talwandi Sabo Power Limited  
Mansa Talwandi Sabo Road  
District- Mansa- 151302

**Subject:** Expression of Interest (“**EOI**”) for establishing integrated cement plant or cement clinker grinding unit or cement blending unit or allied products manufacturing unit, in or adjacent to TSPL Power Plant premises on Build, Own and Operate (BOO) or JV mode.

Dear Sir,

In response to your public advertisement in [*Insert the names of the newspaper and/or website*] on [*Insert date of the advertisement*] inviting EOI for establishing integrated cement plant or cement clinker grinding unit or cement blending unit or allied products manufacturing unit, in or adjacent to TSPL Power Plant premises on Build, Own and Operate (BOO), JV mode or other proposal, we hereby submit our EOI.

We have also attached information according to the standard form as per Annexure(s) \_\_. The information furnished by us in this EOI is true, correct and accurate to the best of our knowledge.

Sincerely yours,

On behalf of the firm/company/organization:

Signature: \_\_\_\_\_

*(Person signing the EOI and supporting documents should be an Authorized Signatory supported by necessary Board resolutions)*

Name of signatory

Designation

Company Seal/stamp

## **Annexure**

### **1.Name and address**

a)Name of the Firm/Company/Organization:

b)Corporate Address:

c)Registered Address:

d)Telephone No:

e)Fax:

f)Email:

### **2.Contact Person:**

a)Name:

b)Designation:

c)Telephone No:

d)Email:

### **3.Company Profile:**

a)Core area of expertise:

b)Date of Incorporation:

c)CIN No.:

d)VAT No.:

e)PAN No.:

f)Shareholding Pattern:

g)Financial Capability (Including Turnover, Reserve and Surplus etc)

**4.Key Operating parameters for last three years:** [Installed Capacity, Utilization factor etc.]

### **5.Supporting Documents:**

[Provide copy of the registration, copy of GST/and PAN of the firm; with their latest renewals where applicable, Audited Financials for last three Financial years]

6. Experience/Major projects executed/under construction by the firm/company/organization(Along with value & time of completion/award)

**7. Proposed Project details:**

A.Type of plant (tick appropriate)

i.INTEGRATED CEMENT PLANT

ii.CEMENT CLINKER GRINDING UNIT

iii.CEMENT BLENDING UNIT

iv.ALLIED PRODUCTS MANUFACTURING UNIT

B.Proposed Capacity .....

C.Mode of Project implementation:

i.Full Ownership

ii.JV mode

D.Electricity requirement (MW).....

E.Water Requirement (CUM/day) .....

F.Ash requirement (MT/day) .....

G.Land requirement (Acre) .....

H.Estimated Investment (Rs. Cr.) .....

I.Inputs required from TSPL & Quantum.....